
Detroit Institute of Arts

Financial Report
June 30, 2024

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Independent Auditor's Report

To the Board of Directors
Detroit Institute of Arts

Opinion

We have audited the financial statements of Detroit Institute of Arts, which comprise the statement of financial position as of June 30, 2024 and 2023 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Detroit Institute of Arts as of June 30, 2024 and 2023 and the changes in its net assets, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audits of the Financial Statements* section of our report. We are required to be independent of Detroit Institute of Arts and to meet our ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter

As explained in Note 5, the financial statements include investments valued at \$280,128,466 (43.22 percent of net assets) at June 30, 2024 and at \$265,097,592 (47.46 percent of net assets) at June 30, 2023, whose fair values are not based on readily determined fair values. Management recognizes the fair value of these investments based on the information provided by the fund managers or partnership general partners. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Detroit Institute of Arts' ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audits of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that audits conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

To the Board of Directors
Detroit Institute of Arts

In performing audits in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of Detroit Institute of Arts' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Detroit Institute of Arts' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

Plante & Moran, PLLC

October 25, 2024

Statement of Financial Position

June 30, 2024 and 2023

	2024	2023
Assets		
Current Assets		
Cash and short-term investments	\$ 52,136,900	\$ 31,069,481
Restricted cash	2,874,155	3,022,794
Receivables - Net:		
Accounts	842,209	1,945,742
Pledges - Current (Note 3)	3,604,420	7,132,195
Grand Bargain pledges - Current (Note 4)	2,363,200	2,305,800
Inventories	412,817	521,312
Prepaid expenses	516,884	440,680
	<u>62,750,585</u>	<u>46,438,004</u>
Total current assets	62,750,585	46,438,004
Investments (Note 5)	540,984,556	477,997,288
Long-term Receivables		
Pledges - Less current portion (Note 3)	18,913,086	8,442,679
Grand Bargain pledges - Less current portion (Note 4)	12,742,828	13,930,834
Pension Asset (Note 6)	-	742,939
Fixed Assets - Net (Note 7)	27,117,187	24,217,758
Right-of-use Operating Lease Asset (Note 15)	2,791,651	3,058,667
	<u>\$ 665,299,893</u>	<u>\$ 574,828,169</u>
Total assets	<u>\$ 665,299,893</u>	<u>\$ 574,828,169</u>
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$ 3,348,272	\$ 3,533,983
Deferred revenue	623,357	645,765
Accrued payroll and other employee benefits	3,275,303	3,024,077
Due to Foundation for Detroit's Future (Note 8)	375,000	375,000
Operating lease liability (Note 15)	232,411	215,575
	<u>7,854,343</u>	<u>7,794,400</u>
Total current liabilities	7,854,343	7,794,400
Due to Foundation for Detroit's Future - Less current portion (Note 8)	2,823,827	3,094,735
Operating Lease Liability - Less current portion (Note 15)	2,619,496	2,851,907
Pension Liability	1,049,958	-
Postretirement Health Care Obligation (Note 6)	2,749,533	2,568,083
	<u>17,097,157</u>	<u>16,309,125</u>
Total liabilities	17,097,157	16,309,125
Net Assets		
Without donor restrictions:		
Undesignated	30,891,985	25,133,807
Board designated (Note 9)	360,766,827	311,500,827
With donor restrictions (Notes 9 and 10)	256,543,924	221,884,410
	<u>648,202,736</u>	<u>558,519,044</u>
Total net assets	648,202,736	558,519,044
	<u>\$ 665,299,893</u>	<u>\$ 574,828,169</u>
Total liabilities and net assets	<u>\$ 665,299,893</u>	<u>\$ 574,828,169</u>

Statement of Activities and Changes in Net Assets

Years Ended June 30, 2024 and 2023

	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Gains, and Other Support						
Tricounty support (Note 11)	\$ 35,621,504	\$ -	\$ 35,621,504	\$ 26,430,726	\$ -	\$ 26,430,726
Membership and development	9,065,976	28,682,259	37,748,235	13,995,195	9,877,299	23,872,494
Contributed goods and services	883,047	86,899	969,946	836,448	57,500	893,948
Program and operational activities	7,141,581	3,913	7,145,494	9,518,678	5,834	9,524,512
Investment income - Net (Note 12)	47,546,765	8,127,031	55,673,796	34,675,390	5,066,953	39,742,343
Net assets released from restrictions	6,530,384	(6,530,384)	-	6,855,151	(6,855,151)	-
Total revenue, gains, and other support	106,789,257	30,369,718	137,158,975	92,311,588	8,152,435	100,464,023
Operating Expenses						
Program and operational activities	34,568,361	-	34,568,361	34,895,885	-	34,895,885
Membership and development	4,749,534	-	4,749,534	4,710,193	-	4,710,193
Support services	10,535,959	-	10,535,959	8,657,263	-	8,657,263
Total operating expenses	49,853,854	-	49,853,854	48,263,341	-	48,263,341
Changes in Net Assets from Operations	56,935,403	30,369,718	87,305,121	44,048,247	8,152,435	52,200,682
Other Changes in Net Assets						
Contributions received for art acquisitions	2,586	2,009,735	2,012,321	-	3,269,436	3,269,436
Investment return earmarked for art acquisitions (Note 12)	134,272	5,944,143	6,078,415	29,168	4,274,102	4,303,270
Purchases of works of art	(3,664,082)	-	(3,664,082)	(7,260,549)	-	(7,260,549)
Net assets released from restrictions to fund art acquisitions	3,664,082	(3,664,082)	-	7,260,549	(7,260,549)	-
Change in pension plan obligation (Note 6)	(1,816,977)	-	(1,816,977)	(1,341,148)	-	(1,341,148)
Change in postretirement health care obligation (Note 6)	(231,106)	-	(231,106)	191,508	-	191,508
Total other changes in net assets	(1,911,225)	4,289,796	2,378,571	(1,120,472)	282,989	(837,483)
Total Changes in Net Assets	55,024,178	34,659,514	89,683,692	42,927,775	8,435,424	51,363,199
Net Assets - Beginning of year	336,634,634	221,884,410	558,519,044	293,706,859	213,448,986	507,155,845
Net Assets - End of year	\$ 391,658,812	\$ 256,543,924	\$ 648,202,736	\$ 336,634,634	\$ 221,884,410	\$ 558,519,044

Statement of Functional Expenses

Year Ended June 30, 2024

	Audience Engagement	Stewardship Care, Access, and Preservation	Education	Total Program and Operational Activities	Membership and Development	Support Services	Total
Salaries and benefits	\$ 9,323,318	\$ 8,766,679	\$ 2,740,070	\$ 20,830,067	\$ 2,876,624	\$ 4,119,804	\$ 27,826,495
Building operations and utilities	3,172,581	855,363	154,470	4,182,414	89,778	216,728	4,488,920
Contract services	2,324,052	246,612	302,599	2,873,263	815,639	1,629,034	5,317,936
Office and technology	575,119	670,176	117,385	1,362,680	224,550	1,208,061	2,795,291
Advertising and promotion	-	4,006	4,000	8,006	-	391,400	399,406
Auxiliary events, travel, and hospitality	648,879	338,543	135,653	1,123,075	593,561	449,207	2,165,843
Depreciation	300,697	520,668	98,326	919,691	762	160,724	1,081,177
Cost of sales	507,080	-	120,802	627,882	-	-	627,882
Insurance	45,120	457,459	-	502,579	-	272,550	775,129
Bus subsidies for schools and seniors	290,930	-	372,591	663,521	-	-	663,521
Art packing, transportation, and other	702,779	184,535	-	887,314	-	-	887,314
Other	531,150	50,079	6,640	587,869	148,620	2,088,451	2,824,940
Total functional expenses	\$ 18,421,705	\$ 12,094,120	\$ 4,052,536	\$ 34,568,361	\$ 4,749,534	\$ 10,535,959	\$ 49,853,854

Statement of Functional Expenses

Year Ended June 30, 2023

	Audience Engagement	Stewardship Care, Access, and Preservation	Education	Total Program and Operational Activities	Membership and Development	Support Services	Total
Salaries and benefits	\$ 9,226,133	\$ 7,558,469	\$ 2,024,286	\$ 18,808,888	\$ 2,673,853	\$ 4,060,980	\$ 25,543,721
Building operations and utilities	3,468,121	764,248	-	4,232,369	66,345	104,473	4,403,187
Contract services	2,120,608	331,556	161,227	2,613,391	789,492	1,875,507	5,278,390
Office and technology	1,093,845	465,621	68,176	1,627,642	244,895	1,132,987	3,005,524
Advertising and promotion	-	-	-	-	-	668,738	668,738
Auxiliary events, travel, and hospitality	599,576	196,262	112,901	908,739	553,197	227,938	1,689,874
Depreciation	298,619	501,077	97,646	897,342	762	102,199	1,000,303
Cost of sales	1,019,749	-	136,557	1,156,306	-	-	1,156,306
Insurance	1,046,192	319,195	-	1,365,387	-	256,343	1,621,730
Bus subsidies for schools and seniors	199,238	-	273,620	472,858	-	-	472,858
Art packing, transportation, and other	1,686,143	179,082	-	1,865,225	-	-	1,865,225
Other	827,216	34,996	85,526	947,738	381,649	228,098	1,557,485
Total functional expenses	\$ 21,585,440	\$ 10,350,506	\$ 2,959,939	\$ 34,895,885	\$ 4,710,193	\$ 8,657,263	\$ 48,263,341

Statement of Cash Flows

Years Ended June 30, 2024 and 2023

	2024	2023
Cash Flows from Operating Activities		
Change in net assets	\$ 89,683,692	\$ 51,363,199
Adjustments to reconcile change in net assets to net cash, short-term investments, and restricted cash from operating activities:		
Depreciation	1,081,177	1,000,303
Amortization on Grand Bargain obligation	104,092	111,983
Amortization on pledge discounts	179,595	(630,217)
Net realized and unrealized gains on long-term investments	(56,670,799)	(41,701,570)
Contributions restricted for long-term purposes	(12,276,490)	(4,409,924)
Net periodic benefit cost pension and postretirement medical benefits and related settlements	841,565	273,396
Change in pension obligation	815,371	787,292
Change in postretirement health care obligation	367,067	68,941
Acquisitions of art	3,664,082	7,260,549
Amortization of right-of-use lease asset	267,016	43,762
Changes in operating assets and liabilities that (used) provided cash, short-term investments, and restricted cash:		
Accounts and pledges receivable	(6,425,688)	(1,699,454)
Inventories	108,495	(179,373)
Prepaid expenses	(76,204)	(132,130)
Accounts payable and accrued expenses	(185,711)	262,067
Deferred revenue	(22,407)	370,323
Accrued payroll and other employee benefits	251,226	279,367
Unfunded postretirement health care obligation	(49,656)	(46,887)
Operating lease liability	(215,575)	(34,947)
Net cash, short-term investments, and restricted cash provided by operating activities	21,440,848	12,986,680
Cash Flows from Investing Activities		
Purchase of fixed assets	(3,980,606)	(973,657)
Acquisition of art objects	(3,664,082)	(7,260,549)
Purchase of investments	(194,402,914)	(104,215,441)
Proceeds from sale of investments	188,086,444	91,593,806
Net cash, short-term investments, and restricted cash used in investing activities	(13,961,158)	(20,855,841)
Cash Flows from Financing Activities		
Proceeds from contributions restricted for long-term purposes	12,276,490	12,751,998
Payments to Foundation for Detroit's Future	(375,000)	(375,000)
Payments received on Grand Bargain pledges receivable	1,537,600	2,637,450
Net cash, short-term investments, and restricted cash provided by financing activities	13,439,090	15,014,448
Net Increase in Cash, Short-term Investments, and Restricted Cash	20,918,780	7,145,287
Cash, Short-term Investments, and Restricted Cash - Beginning of year	34,092,275	26,946,988
Cash, Short-term Investments, and Restricted Cash - End of year	\$ 55,011,055	\$ 34,092,275
Statement of Financial Position Classification of Cash, Short-term Investments, and Restricted Cash		
Cash and short-term investments	\$ 52,136,900	\$ 31,069,481
Cash for restricted purposes	2,874,155	3,022,794
Total cash, short-term investments, and restricted cash	\$ 55,011,055	\$ 34,092,275
Significant Noncash Transactions - Right-of-use operating assets obtained in exchange for operating lease liability	\$ -	\$ 3,102,429

Note 1 - Nature of Business

Detroit Institute of Arts (the "DIA" or the "Museum") is a not-for-profit corporation exempt from income tax under Section 501(c)(3) of the Internal Revenue Code (IRC) and classified as a publicly supported organization under IRC Sections 509(a)(1) and 170(b)(1)(A)(vi). The DIA's purpose is to:

- Serve the public through the collection, conservation, exhibition, and interpretation of art from a broad range of cultures and to expand understanding of these diverse visual forms of creative expression for the enjoyment and appreciation of the widest possible array of audiences.
- Solicit, receive, and administer funds, works of art, and other property.
- Engage in other activities not prohibited by the laws of the State of Michigan (the "State") in accordance with all powers under the provisions of the Nonprofit Corporation Act (Act 162 of the Public Acts of 1982).

Note 2 - Significant Accounting Policies

Basis of Presentation

The financial statements of the Museum have been prepared on the basis of generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from those estimates.

Cash and Short-term Investments

Cash and short-term investments consist of cash and money market funds, excluding amounts held temporarily in the long-term investment portfolio. The DIA maintains bank deposit accounts that are insured by the Federal Deposit Insurance Corporation (FDIC). While the DIA evaluates the financial institutions with which it deposits funds, the DIA determined it is not practical to insure all cash deposits.

Accounts Receivable

Receivables include amounts due from other museums for costs associated with the loan of works of art, such as crating and shipping, and amounts due from agencies for grants awarded and funds to be provided as reimbursement for expenses incurred.

Pledges Receivable

Pledges are unconditional promises to give and are recognized as membership and development revenue discounted to their present value at the end of each reporting period.

The reserve for doubtful accounts is based upon past history and a review of current balances. Pledges receivable are charged off when it is determined that amounts will not be collected.

Inventories

Inventories are stated at the lower of cost or net realizable value. Cost of sales is recorded using average cost.

Prepaid Expenses

Prepaid expenses include expenditures for insurance, maintenance contracts, and expenditures made in connection with the development of future programs. The expense is recorded in the period applicable to the related costs.

Note 2 - Significant Accounting Policies (Continued)

Investments

Investments are recorded at fair market value, as described in Note 5. The estimated fair market value of certain alternative investments is provided by external investment managers. Management reviews and evaluates the values provided by the investment managers and agrees with the valuation methods and significant assumptions used in determining fair value of the nonmarketable alternative investments. Because alternative investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ significantly from the value that would have been used had a ready market for these securities existed.

The DIA invests in various investments securities. Investment securities are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect investment balances and the amounts reported in the statement of financial position and statement of activities and changes in net assets.

Investment income and loss, including net realized and unrealized gains and losses, are reflected in the statement of activities as an increase or decrease in net assets. Interest and dividend income are recorded on the accrual basis.

Fixed Assets

Fixed assets are recorded at cost. Donations of property and equipment are recorded as contributions at their estimated fair value at the date of the gift. The straight-line method is used for computing depreciation and amortization. Assets are depreciated over their estimated useful lives. Costs of maintenance and repairs are charged to expense when incurred.

Gifts of long-lived assets, such as land, buildings, or equipment, are reported as unrestricted support and are excluded from the excess of revenue over expenses unless explicit donor stipulations specify how the donated asset must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets must be maintained; expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

	Depreciable Life - Years
Buildings and improvements	10-40
Parking facilities	20
Furniture and equipment	5-7
Software	3-5

Deferred Revenue

The DIA receives moneys for which goods or services will be provided in future periods. Such receipts include payments for gift cards and deposits for future events. Revenue is recorded in the period in which the goods or services are provided.

Leases

The DIA has an operating lease for storage space, as described in Note 15. The DIA recognizes expense for the operating lease on a straight-line basis over the lease term. The DIA elected to use the risk-free rate as the discount rate for calculating the right-of-use asset and lease liability in place of the incremental borrowing rate for the operating lease.

Note 2 - Significant Accounting Policies (Continued)

Classification of Net Assets

Net assets of the DIA are classified based on the presence or absence of donor-imposed restrictions.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions or for which the donor-imposed restrictions have expired or been fulfilled by the DIA. Under this category are three subcategories of net assets without donor restrictions: (1) undesignated; (2) board designated, where the entire balance can be spent for operating purposes, as directed by the board of directors of the DIA (the "Board"); and (3) board-designated endowment, where only the income, not the principal, is spent for operating purposes, as directed by the Board.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the DIA or by the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity. Earnings on endowment assets are classified as net assets with donor restrictions until such time as the related donor restrictions have been met, if applicable, and the funds have been appropriated for expenditure by the governing board. Types of restrictions include art acquisitions, programs for learning and audience engagement, curatorial and conservation, and operations.

Earnings, gains, and losses on donor-restricted net assets are classified as net assets without donor restrictions unless specifically restricted by the donor or by applicable state law.

Revenue from Contracts with Customers

The Museum recognized revenue from contracts with customers consisting of retail sales of \$5,330,576 and \$5,032,874 and museum admission and ticket sales of \$1,814,918 and \$4,491,638 during the years ended June 30, 2024 and 2023, respectively. Receivables from contracts with customers were \$296,498, \$128,455, and \$120,342 as of June 30, 2024; June 30, 2023; and July 1, 2022, respectively.

Revenue from contracts with customers arises from food service, gift shop sales, admissions, and special event ticket sales. The Museum's performance obligations primarily include transfer of control of goods and providing access to the Museum. The Museum typically satisfies its performance obligations at the point of sale for goods and ticket sales. The Museum's contract revenue is typically recognized at a point in time when the sale takes place. Under typical payment terms, payment is due upon point of sale for retail purchases and admission to the Museum.

In some situations, the Museum bills customers and collects cash prior to the satisfaction of the performance obligation, which results in the Museum recognizing contract liabilities. These contract liabilities are reflected within deferred revenue in the accompanying statement of financial position. The balance of deferred revenue at July 1, 2022 was \$275,442.

Contributions

Contributions, including cash, grants, and in-kind contributions, without donor-imposed restrictions and contributions with donor-imposed time or purpose restrictions that are met in the period in which the gift is received are both reported as contributions without donor restrictions. For unconditional promises to give, revenue is recorded as membership and development revenue in the year such promises are made. Membership dues are considered contribution revenue and are recorded when received. See Note 11 for the tricounty support millage revenue accounting policy. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Government grant funding is recognized as revenue when eligible expenses are incurred and are subject to approval by the funding agency.

Note 2 - Significant Accounting Policies (Continued)

Contributed Goods and Services

Contributed goods and services are recorded as revenue and expenditures in the period of receipt at fair value. The DIA accepts donations of nonfinancial assets and records at the donor-stated fair market value. The DIA records volunteer hours for specialized skills at the current hourly value of volunteer time published by Independent Sector. None of the contributed goods and services are subject to donor restrictions, except for contributions received for special events.

Museum Collections

In conformity with allowable museum financial statement presentation practice, the value of the art collection is excluded from the statement of financial position, and, as such, purchases for the collection are recorded as expenditures for the acquisition of art objects on the statement of activities and changes in net assets in the year in which the objects are acquired.

Such art is accessioned to the permanent collection of the Museum upon approval of the Board. The works of art are held in charitable trust for educational, research, and curatorial purposes. Each of the items is catalogued, preserved, and cared for, and activities verifying their existence and assessing their condition are performed annually. Sales of works of art are subject to a policy that requires proceeds from their sales be used to acquire other items for the collection. Contributed works of art are not reflected in the financial statements. The donor-stated value of contributed works of art totaled approximately \$2.9 million and \$1.1 million (unaudited) for the years ended June 30, 2024 and 2023, respectively.

Functional Allocation of Expenses

Costs of providing the program, fundraising, and management services have been reported on a functional basis in the statement of functional expenses. The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Salary and wage expense is directly identified based on time incurred. Occupancy is allocated on the basis of square footage for the appropriate area of usage. Depreciation and amortization are allocated on the basis of the program or support service that uses the fixed asset. Costs have been allocated between the various program and support services based on estimates determined by management. Although the methods of allocation used are considered appropriate, other methods could be used that would produce different amounts.

Other Changes in Net Assets

Operating revenue and expenses are those directly related to the purpose and primary mission of the Museum. As a result, other activity, including artwork transactions and pension and postretirement obligations, is reported as nonoperating revenue and expenses.

The Grand Bargain

On December 10, 2014, the DIA entered into various agreements to effectuate what is commonly referred to as the Grand Bargain Agreement (the "Grand Bargain"). As a result of the Grand Bargain, the City of Detroit, Michigan (the "City") conveyed all of its rights, title, and interest in the Museum and the Museum's assets (defined as the Museum's art collection, operating assets, buildings, parking lots and structures, and any other assets that are used primarily in operating or servicing the Museum) free and clear of all security interests, liens, encumbrances, claims, and interest of the City and its creditors to the DIA in exchange for fair value consideration. Under the Grand Bargain, the City received (1) the settlement of any dispute regarding the ownership of the Museum and the Museum's assets, (2) \$816 million in funding for the payment of pension claims, and (3) the commitment of the DIA to hold the Museum's assets in perpetual charitable trust and to operate the Museum primarily for the benefit of the residents of the City, the tricounties, and the State of Michigan.

Note 2 - Significant Accounting Policies (Continued)

The \$816 million in funding for the Grand Bargain was committed from the following sources:

- \$100 million from the DIA and its direct funders, indirect funders, and special foundation funders to be paid to the City through the Foundation for Detroit’s Future (FDF)
- \$366 million from third-party foundation funders to be paid to the City through FDF
- \$350 million from the State of Michigan paid directly to the City

The Grand Bargain included an option for the funders to retire their portion of the obligation early at a discount of 6.75 percent. See Note 8 for more information on the Museum’s obligation to FDF. See Note 4 for more information about pledges receivable from donors related to the Grand Bargain.

Subsequent Events

The financial statements and related disclosures include evaluation of events up through and including October 25, 2024, which is the date the financial statements were available to be issued.

Note 3 - Pledges Receivable

Pledges receivable at June 30 are as follows:

	2024	2023
Gross promises to give	\$ 25,190,711	\$ 16,882,690
Less allowance for uncollectible pledges	(1,729,000)	(931,000)
Present value adjustment (0.31 - 5.20 percent)	(944,205)	(376,816)
Net pledges receivable	\$ 22,517,506	\$ 15,574,874
Amounts due in:		
Less than one year	\$ 3,604,420	\$ 7,132,195
One to five years	5,478,948	4,249,500
More than five years	16,107,343	5,500,995
Total	\$ 25,190,711	\$ 16,882,690

In addition, the DIA has obtained, but not recognized, approximately \$0.5 and \$0.9 million in pledges at June 30, 2024 and 2023, respectively, which depend on the occurrence of specified future and uncertain events to bind the donor. These pledges will be recognized as the conditions are met.

Note 4 - Grand Bargain Pledges

The DIA's board of directors passed a resolution in the year ended June 30, 2016 to extinguish the Grand Bargain obligation by electing to prepay a majority of the balance in lieu of paying over 20 years. This resolution released the remaining pledges from donor restriction, as the donor-restricted purpose of paying the obligation has been met. Subsequent to the payoff, the Board passed a resolution to allocate the remaining Grand Bargain pledges to the board-designated endowment.

Grand Bargain pledges receivable at June 30 are as follows:

	2024	2023
Gross promises to give	\$ 17,374,450	\$ 18,923,300
Less allowance for uncollectible pledges	(178,000)	(189,000)
Present value adjustment (1.12 - 3.07 percent)	(2,090,422)	(2,497,666)
Total	\$ 15,106,028	\$ 16,236,634

Note 4 - Grand Bargain Pledges (Continued)

Amounts due in:		
Less than one year	\$ 2,363,200	\$ 2,305,800
One to five years	8,031,250	8,031,250
More than five years	6,980,000	8,586,250
Total	<u>\$ 17,374,450</u>	<u>\$ 18,923,300</u>

Note 5 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the DIA has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves, that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management’s own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The DIA’s assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

Management believes the investment portfolio is sufficiently liquid to meet the DIA’s needs. As of June 30, 2024, 20.8 percent of the fair value of the investments was available for withdrawal on a daily basis, 7.2 percent on a monthly basis, 7.6 percent on a quarterly basis, 5.6 percent on a semiannual basis, 6.0 percent on an annual basis, and 52.8 percent in greater than one year.

Notes to Financial Statements

June 30, 2024 and 2023

Note 5 - Fair Value Measurements (Continued)

The following tables present information about the DIA's assets measured at fair value on a recurring basis at June 30, 2024 and 2023:

	Assets Measured at Fair Value on a Recurring Basis at June 30, 2024		
	Quoted Prices in Active Markets for Identical Assets		
	(Level 1)	Net Asset Value	Balance at June 30, 2024
Cash and short-term investments - Money market funds	\$ 18,134,694	\$ -	\$ 18,134,694
Investments:			
Money market funds	30,419,729	-	30,419,729
Mutual funds:			
Debt securities	10,981,078	-	10,981,078
Domestic equities	58,475,195	-	58,475,195
Alternative investments:			
Common trust	-	27,170,883	27,170,883
Hedge funds	-	45,855,055	45,855,055
Partnerships	-	83,288,961	83,288,961
Foreign corporations	-	53,948,981	53,948,981
Private equity	-	148,144,698	148,144,698
Private credit	-	82,699,976	82,699,976
Total investments at fair value	99,876,002	441,108,554	540,984,556
Total assets at fair value	\$ 118,010,696	\$ 441,108,554	\$ 559,119,250
	Assets Measured at Fair Value on a Recurring Basis at June 30, 2023		
	Quoted Prices in Active Markets for Identical Assets		
	(Level 1)	Net Asset Value	Balance at June 30, 2023
Cash and short-term investments - Money market funds	\$ 6,077,204	\$ -	\$ 6,077,204
Investments:			
Money market funds	9,801,271	-	9,801,271
Mutual funds:			
Debt securities	10,188,644	-	10,188,644
Domestic equities	25,480,703	-	25,480,703
Alternative investments:			
Common trust	-	23,962,309	23,962,309
Hedge funds	-	58,203,372	58,203,372
Partnerships	-	104,257,132	104,257,132
Foreign corporations	-	45,726,560	45,726,560
Private equity	-	124,932,337	124,932,337
Private credit	-	75,444,960	75,444,960
Total investments at fair value	45,470,618	432,526,670	477,997,288
Total assets at fair value	\$ 51,547,822	\$ 432,526,670	\$ 484,074,492

Note 5 - Fair Value Measurements (Continued)

Investments in Entities That Calculate Net Asset Value per Share

The DIA holds shares or interests in investment companies at year end where the fair value of the investment held is estimated based on the net asset value per share (or its equivalent) of the investment company.

At year end, the fair value, unfunded commitments, and redemption rules of those investments are as follows:

	2024	2023	2024		
	Fair Value	Fair Value	Unfunded Commitments	Redemption Frequency, if Eligible	Redemption Notice Period
Common trust	\$ 27,170,883	\$ 23,962,309	\$ -	Daily - Quarterly	On demand - 90 days
Hedge funds	45,855,055	58,203,372	-	Quarterly - 2 year anniversary	45-90 days
Partnerships	83,288,961	104,257,132	-	Weekly - 3 year anniversary	5-150 days
Foreign corporations	53,948,981	45,726,560	-	Monthly - 2 year anniversary	90-120 days
Private equity	148,144,698	124,932,337	64,197,340	N/A	N/A
Private credit	82,699,976	75,444,960	62,483,898	N/A	N/A
Total	<u>\$ 441,108,554</u>	<u>\$ 432,526,670</u>	<u>\$ 126,681,238</u>		

The common trust category includes investments in funds that pool fiduciary client assets to invest in a diversified portfolio of stocks, bonds, or other securities. The investment commingles institutional trusts to diversify investments.

The hedge funds category includes investments in funds that may be invested in a number of different strategies to provide portfolio diversification and generate positive absolute return. The purpose of these investments is to generate high returns.

The partnerships category includes investments in opportunistic investment funds that provide ownership interest in companies to grow new business and provide investment diversification.

The foreign corporations category includes investments in equities of smaller companies outside of the United States.

The private equity and private credit categories include investments that utilize strategies designed to take advantage of market dislocations or opportunistic investment solutions. These investments are evaluated based on their expected risk and return profile, strength of management, mechanism for exit, and adequacy of liquidity.

Note 6 - Pension and OPEB

The DIA has a defined benefit pension plan (the "Plan") covering substantially all of its employees who were hired before July 1, 2009. The benefits are based on years of service and level of compensation. Effective July 1, 2009, the Plan was amended to freeze accruals and to exclude employees hired on or after July 1, 2009. Vesting requirements for accrued benefits under the Plan were unchanged by the amendment. The DIA's funding policy is to contribute annually amounts sufficient to meet the benefits to be paid to participants and to satisfy minimum funding requirements, as required by the Employee Retirement Income Security Act of 1974, as amended (ERISA). The DIA has met the ERISA minimum funding requirements for the years ended June 30, 2024 and 2023.

Note 6 - Pension and OPEB (Continued)

In addition to the pension plan, the DIA sponsors a postretirement medical benefits plan (OPEB) for eligible retirees and their spouses. As of January 1, 2011, the OPEB plan was amended to replace the post-65 retiree medical and dental benefits with a stipend payment, which reimburses eligible retirees for qualified expenses associated with the purchase of qualified medical benefits. The amount of the stipend will be up to \$150 per month for eligible retirees and up to \$300 per month for married couples. Employees who are eligible to retire before the age of 65 and are at least 60 years of age will have retiree medical benefits provided through premium-based coverage. Under this provision, the retiree pays a share of the monthly premium, which is subject to adjustment annually. The accumulated postretirement benefit obligation continues to be computed in accordance with ASC 715, *Compensation - Retirement Benefits*.

The following tables set forth the plans' funded status, the cost the DIA recognized in its financial statements, and other information required for disclosure at June 30, 2024 and 2023:

	Pension Benefits		Other Postretirement Benefits	
	2024	2023	2024	2023
Benefit obligation	\$ 32,061,514	\$ 32,264,025	\$ 2,749,533	\$ 2,568,083
Fair value of plan assets	31,011,556	33,006,964	-	-
(Underfunded) overfunded status	\$ (1,049,958)	\$ 742,939	\$ (2,749,533)	\$ (2,568,083)

The benefit obligation above reflects the projected benefit obligation for pension benefits and the accumulated benefit obligation for other postretirement benefits. Due to the defined benefit plan being frozen as of July 1, 2009, the projected benefit obligation and the accumulated benefit obligation are the same.

Amounts recognized in the statement of financial position consist of the following:

	Pension Benefits		Other Postretirement Benefits	
	2024	2023	2024	2023
Underfunded (overfunded) pension plan obligation	\$ 1,049,958	\$ (742,939)	\$ -	\$ -
Postretirement health care obligation	-	-	2,749,533	2,568,083
Underfunded (overfunded) status	\$ 1,049,958	\$ (742,939)	\$ 2,749,533	\$ 2,568,083

Other changes in plan assets and benefit obligations recognized as changes in net assets consist of the following:

	Pension Benefits		Other Postretirement Benefits	
	2024	2023	2024	2023
Net actuarial loss (gain)	\$ 1,467,420	\$ 1,267,413	\$ 80,933	\$ (347,397)
Amortization of prior service (cost) credit	(702)	(702)	228,574	416,338
Amortization of net (loss) gain	(651,347)	(479,419)	57,560	-
Adjustment to pension liability and postretirement health care obligation - loss	\$ 815,371	\$ 787,292	\$ 367,067	\$ 68,941

Note 6 - Pension and OPEB (Continued)

The amounts included in net assets without donor restrictions at June 30, 2024 that have not been recognized in net periodic benefit cost include approximately \$8.1 million in unrecognized actuarial losses for the Plan and unrecognized actuarial losses of approximately \$0.5 million for the OPEB plan. The amount expected to be recognized in net periodic benefit cost during the fiscal year ending June 30, 2025 is an actuarial loss of approximately \$0.8 million and the amortization of net prior service cost of approximately \$0.0007 million for the Plan and, for the OPEB plan, the actuarial gain of approximately \$0.05 million.

	Pension Benefits		Other Postretirement Benefits	
	2024	2023	2024	2023
Components of Net Periodic Benefit Costs (Gain)				
Service costs	\$ -	\$ -	\$ 17,046	\$ 23,875
Interest costs	1,659,341	1,553,304	133,127	132,419
Expected return on plan assets	(1,333,864)	(1,499,985)	-	-
Amortization of actuarial loss (gain)	651,347	479,419	(57,560)	-
Amortization of prior service cost (credit)	702	702	(228,574)	(416,338)
Total	<u>\$ 977,526</u>	<u>\$ 533,440</u>	<u>\$ (135,961)</u>	<u>\$ (260,044)</u>

	Pension Benefits		Other Postretirement Benefits	
	2024	2023	2024	2023
Changes in Fair Value of Plan Assets				
Fair value - Beginning of year	\$ 33,006,964	\$ 35,246,164	\$ -	\$ -
Actual return on assets	(126,462)	(433,054)	-	-
Employer contributions	-	-	48,156	46,887
Benefits paid	(1,868,946)	(1,806,146)	(48,156)	(46,887)
Fair value - End of year	<u>\$ 31,011,556</u>	<u>\$ 33,006,964</u>	<u>\$ -</u>	<u>\$ -</u>

There were no settlement costs recognized for the years ended June 30, 2024 and 2023.

The estimated net loss and prior service cost for the defined benefit pension plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year is \$838,341 and \$702, respectively.

Weighted-average assumptions used to determine benefit obligations at June 30 are as follows:

	Pension Benefits		Other Postretirement Benefits	
	2024	2023	2024	2023
Discount rate	5.50%	5.35%	5.55%	5.35%
Rate of compensation increase	N/A	N/A	0	0

Note 6 - Pension and OPEB (Continued)

Weighted-average assumptions used to determine net periodic benefit cost for the years ended June 30 are as follows:

	Pension Benefits		Other Postretirement Benefits	
	2024	2023	2024	2023
Discount rate	5.35%	4.85%	5.35%	4.85%
Expected long-term rate of return on plan assets	4.20%	4.40%	0	0
Rate of compensation increase	0	0	0	0

For measurement purposes, a 6.89 percent and 7.05 percent annual rate of increase in health care costs at June 30, 2024 and 2023, respectively, was assumed, decreasing annually to the target rate of 5.00 percent for 2035 and thereafter.

Pension Plan Assets

The Plan's primary investment goal is to achieve the actuarial required return, consistent with prudent investment management. The Plan's asset allocation is structured to meet a long-term targeted total return that is consistent with the ongoing nature of the Plan's liabilities.

The Plan's assets in aggregate and at the individual portfolio level are invested to ensure that total portfolio risk exposure and risk-adjusted returns meet the Plan's long-term total return goal.

As a result of recent increases in the funded status of the Plan, and in an effort to minimize volatility in the value of plan assets, the Plan's investment committee has approved a target allocation of 90 percent domestic fixed income and 10 percent equity securities to be achieved over time. The allocation of plan assets as of June 30, 2024 and 2023 were 91.9 percent and 93.2 percent fixed income, respectively, and 8.1 percent and 6.8 percent equity securities, respectively.

In conjunction with the Museum's investment consultants, the DIA works to develop the long-term rate-of-return assumptions used to model and determine the overall asset allocation. The consultant's asset allocation committee is responsible for determining the asset class assumptions. Forecast returns are based on a combination of historical returns, current market conditions, and the consultant's forecast for the capital markets over the next five to seven years. The consultant analyzes the historic trends of asset class index returns since inception of the asset class over various market cycles and economic conditions. The return assumption is based on historical, current, and forward-looking information. All asset class assumptions are within certain bands around the long-term historical averages. Adjustments to historical returns are based on a number of factors, including, but not limited to, current market valuations, yield, inflation, and various economic indicators.

The Plan's individual investment managers are provided specific investment guidelines under which they are to invest their assets. In general, investment managers are expected to remain fully invested. Equity and fixed-income managers are expected to invest through best execution in assets that they deem to be prudent investments.

The Plan's investment policy prohibits the use of derivatives for purposes of leverage or unrelated speculation. The policy also outlines certain securities, strategies, and investments that are ineligible for inclusion within the Plan.

The Plan's investment managers exercise full investment discretion within guidelines outlined in the Plan's investment policy. The Plan's investment managers are charged with the responsibility of managing the assets with the care, skill, and diligence that a prudent investment professional in similar circumstances would exercise. Investment practices must comply with the limitations and requirements of ERISA and applicable laws and regulations.

Note 6 - Pension and OPEB (Continued)

The fair values of the DIA's pension plan assets at June 30, 2024 and 2023 by major asset classes are as follows:

Asset Classes	Fair Value Measurements at June 30, 2024			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Net Asset Value (NAV)	Total
Short-term investments	\$ 1,354,358	\$ -	\$ -	\$ 1,354,358
Mutual funds - Domestic equities	1,005,731	-	-	1,005,731
Debt securities	-	24,338,686	-	24,338,686
Partnerships	-	-	903,123	903,123
Registered investment companies	-	-	1,922,072	1,922,072
Foreign corporations	-	-	1,487,586	1,487,586
Total	\$ 2,360,089	\$ 24,338,686	\$ 4,312,781	\$ 31,011,556

Asset Classes	Fair Value Measurements at June 30, 2023			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Net Asset Value (NAV)	Total
Short-term investments	\$ 1,635,119	\$ -	\$ -	\$ 1,635,119
Mutual funds - Domestic equities	792,124	-	-	792,124
Debt securities	-	26,337,051	-	26,337,051
Partnerships	-	-	897,927	897,927
Registered investment companies	-	-	1,961,298	1,961,298
Foreign corporations	-	-	1,383,445	1,383,445
Total	\$ 2,427,243	\$ 26,337,051	\$ 4,242,670	\$ 33,006,964

Partnerships valued at \$903,123 have unfunded commitments of \$125,000 as of June 30, 2024. Partnerships can be redeemed daily with an advanced redemption notice of at least 10 days. Registered investment companies valued at \$1,922,072 have no unfunded commitments as of June 30, 2024 and are not eligible for redemptions. Foreign corporations valued at \$1,487,586 have no unfunded commitments as of June 30, 2024. Foreign corporations can be redeemed monthly with an advanced redemption notice of at least 30 days.

The partnerships category includes investments in opportunistic investment funds that provide ownership interest in companies to grow new business and provide investment diversification. The registered investment companies category includes debt investments in middle market companies within the United States. The foreign corporations category includes investments in equities of smaller companies outside of the United States.

Note 6 - Pension and OPEB (Continued)

As previously described in Note 5, fair value measurements require disclosures that provide a valuation hierarchy by major class for assets and liabilities measured at fair value and about valuation techniques and the inputs to those techniques for those assets and liabilities designated as Level 2 or Level 3.

Mutual funds are recorded at fair value using NAV based on quoted prices in active markets, such as the New York Stock Exchange or NASDAQ.

Partnerships, registered investment companies, and foreign corporations are recorded at fair value and measured using NAV provided by the administrator of the fund, which is based on the value of the underlying assets owned by the fund, less its liabilities, and then divided by the number of shares outstanding.

Cash Flow

Contributions

The DIA does not expect to contribute to its pension plan; however, it does expect to contribute \$204,971 to its other postretirement benefit plan in 2025.

Estimated Future Benefit Payments

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

<u>Years Ending</u>	<u>Pension Benefits</u>	<u>Other Postretirement Benefits</u>
2025	\$ 2,654,922	\$ 204,971
2026	2,674,486	216,605
2027	2,667,765	222,140
2028	2,644,889	220,380
2029	2,626,345	216,163
Thereafter	12,535,702	1,089,433

Note 7 - Fixed Assets

Fixed assets consist of the following as of June 30:

	<u>2024</u>	<u>2023</u>
Land and land improvements	\$ 2,656,809	\$ 2,678,597
Building and building improvements	24,975,346	21,862,147
Parking facilities	3,048,140	3,048,140
Construction in progress	1,941,871	1,655,610
Furniture and equipment	3,586,294	3,112,713
Software	786,217	891,854
Total cost	36,994,677	33,249,061
Accumulated depreciation and amortization	9,877,490	9,031,303
Net property and equipment	\$ 27,117,187	\$ 24,217,758

Total depreciation expense for the years ended June 30, 2024 and 2023 was approximately \$1.1 million and \$1.0 million, respectively.

Note 8 - Due to Foundation for Detroit's Future

Pursuant to the Grand Bargain Agreement on December 10, 2014, the DIA committed to paying \$100 million to FDF for the benefit of the City's pension plan. A payment of \$5 million was made in December 2014. The DIA's board of directors resolved to retire the majority of the remaining obligation on June 30, 2016. As a result, the DIA received a 6.75 percent discount for early payment, as provided in the agreement. The balance of the obligation will be paid over a 20-year period by payments from two donors who promised funds directly to FDF. These pledges are not recorded on the DIA's statement of financial position, as they reside on the records of FDF. The funds are recognized as contribution revenue and relief of the obligation to FDF as payments are made to FDF by the donors.

The obligation to FDF consists of the following:

	Gross	Discount (3 percent)	Total
Balance - July 1, 2022	\$ 4,500,000	\$ (767,248)	\$ 3,732,752
Amortization of 3 percent discount	-	111,983	111,983
Payment made in June 2023	(375,000)	-	(375,000)
	4,125,000	(655,265)	3,469,735
Balance - July 1, 2023	-	104,092	104,092
Amortization of 3 percent discount	-	-	-
Payment made in June 2024	(375,000)	-	(375,000)
Balance - June 30, 2024	<u>\$ 3,750,000</u>	<u>\$ (551,173)</u>	<u>\$ 3,198,827</u>

The balance of the above debt matures as follows:

Years Ending	Amount
2025	\$ 375,000
2026	375,000
2027	375,000
2028	375,000
2029	375,000
Thereafter	<u>1,875,000</u>
Total	<u>\$ 3,750,000</u>

Note 9 - Net Assets

Net assets without donor restrictions consist of the following as of June 30:

	2024	2023
Board-designated net assets:		
Board-designated endowment	\$ 242,720,358	\$ 203,297,854
Gallery reinstallation	23,373,715	25,620,168
Operations	24,138,802	21,458,832
Capital expenditures	26,820,760	24,357,949
Millage supported programs	15,054,665	10,956,735
Exhibitions	15,361,151	14,731,222
Special projects and initiatives	12,067,121	10,351,574
Programs and other	<u>1,230,255</u>	<u>726,493</u>
Total board-designated net assets	360,766,827	311,500,827
Undesignated net assets	<u>30,891,985</u>	<u>25,133,807</u>
Total net assets without donor restrictions	<u>\$ 391,658,812</u>	<u>\$ 336,634,634</u>

June 30, 2024 and 2023

Note 9 - Net Assets (Continued)

Net assets with donor restrictions as of June 30 are restricted for the following purposes:

	<u>2024</u>	<u>2023</u>
Subject to expenditures for a specified purpose:		
Operations	\$ 4,467,540	\$ 4,375,111
Art acquisitions, conservation, and curatorial	11,916,253	12,152,335
Program, capital, special projects, and other	10,201,095	7,094,191
Auxiliary and volunteer groups	2,794,374	2,639,683
Exhibitions and education	<u>2,993,620</u>	<u>3,069,635</u>
Total subject to expenditures for a specified purpose	32,372,882	29,330,955
Subject to the DIA's spending policy and appropriation:		
General operations	157,914,174	132,437,635
Artwork acquisitions	47,167,207	42,158,599
Conservation	4,766,153	4,522,881
Curatorial	60,457	56,550
Learning and audience engagement	11,016,501	10,341,758
Auxiliary and support groups	2,988,783	2,794,917
Capital funds	139,872	130,835
Exhibitions	66,613	62,309
Miscellaneous	<u>51,282</u>	<u>47,971</u>
Total subject to the DIA's spending policy and appropriations	<u>224,171,042</u>	<u>192,553,455</u>
Total	<u>\$ 256,543,924</u>	<u>\$ 221,884,410</u>

Investments in perpetuity, including amounts above the original donor gift amount of \$139,610,697 and \$128,828,320 as of June 30, 2024 and 2023, respectively, are expendable to support the purposes shown above once appropriated.

Note 10 - Donor-restricted and Board-designated Endowments

The DIA's endowment consists of approximately 100 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. Net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Note 10 - Donor-restricted and Board-designated Endowments (Continued)

Interpretation of Relevant Law

The DIA is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the board of directors appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The board of directors of the DIA had interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the DIA considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The DIA has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with UPMIFA, the DIA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of the DIA and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the DIA
- The investment policies of the DIA

	Endowment Net Asset Composition by Type of Fund as of June 30, 2024		
	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds	\$ 244,735,358	\$ -	\$ 244,735,358
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by the donor	-	139,610,697	139,610,697
Accumulated investment gains	-	33,347,216	33,347,216
Term endowment	-	27,805,019	27,805,019
Total donor-restricted endowment funds	-	200,762,932	200,762,932
Total	\$ 244,735,358	\$ 200,762,932	\$ 445,498,290

Notes to Financial Statements

June 30, 2024 and 2023

Note 10 - Donor-restricted and Board-designated Endowments (Continued)

	Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2024		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets - Beginning of year	\$ 204,228,854	\$ 179,577,722	\$ 383,806,576
Investment return:			
Investment income - Net of fees	2,714,617	888,246	3,602,863
Net appreciation (realized and unrealized)	32,221,042	10,543,006	42,764,048
Total investment return	34,935,659	11,431,252	46,366,911
Contributions	-	10,790,964	10,790,964
Appropriation of endowment assets for expenditure	(538,735)	(3,051,154)	(3,589,889)
Other changes:			
Board resolution to designate unrestricted bequests	1,109,580	-	1,109,580
Transfers based on board or donor request	5,000,000	2,014,148	7,014,148
Endowment net assets - End of year	<u>\$ 244,735,358</u>	<u>\$ 200,762,932</u>	<u>\$ 445,498,290</u>
	Endowment Net Asset Composition by Type of Fund as of June 30, 2023		
	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds	\$ 204,228,854	\$ -	\$ 204,228,854
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by the donor	-	128,828,320	128,828,320
Accumulated investment gains	-	26,670,907	26,670,907
Term endowment	-	24,078,495	24,078,495
Total donor-restricted endowment funds	-	179,577,722	179,577,722
Total	<u>\$ 204,228,854</u>	<u>\$ 179,577,722</u>	<u>\$ 383,806,576</u>

June 30, 2024 and 2023

Note 10 - Donor-restricted and Board-designated Endowments (Continued)

	Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2023		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets - Beginning of year	\$ 181,114,902	\$ 163,089,857	\$ 344,204,759
Investment return:			
Investment income - Net of fees	915,653	301,055	1,216,708
Net depreciation (realized and unrealized)	19,290,395	6,342,429	25,632,824
Total investment return	20,206,048	6,643,484	26,849,532
Contributions	-	12,801,999	12,801,999
Appropriation of endowment assets for expenditure	(525,509)	(2,978,573)	(3,504,082)
Other changes:			
Board resolution to designate unrestricted bequests	2,286,539	-	2,286,539
Transfers based on board or donor request	1,146,874	20,955	1,167,829
Endowment net assets - End of year	<u>\$ 204,228,854</u>	<u>\$ 179,577,722</u>	<u>\$ 383,806,576</u>

Pledges receivable of \$23.5 million and \$13.6 million as of June 30, 2024 and 2023, respectively, will be added to the endowment once they are received by the Museum.

Underwater Endowment Funds

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the DIA to retain as a fund of perpetual duration. As of June, 30, 2024, deficiencies of this nature existed in three donor-restricted endowment funds, which together have an original gift value of \$556,390, a current fair value of \$462,245, and a deficiency of \$94,145. As of June, 30, 2023, deficiencies of this nature existed in four donor-restricted endowment funds, which together have an original gift value of \$5,566,390, a current fair value of \$5,292,667, and a deficiency of \$273,723. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after investment of new contributions for donor-restricted endowment funds. The DIA has a policy that permits spending from underwater endowment funds, depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the DIA relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The DIA targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The DIA has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the DIA must hold in perpetuity or for a donor-specified period, as well as board-designated funds. Under this policy, as approved by the Board, the endowment assets are invested in a manner that is intended to produce a real return, net of inflation and investment management costs, that is equal to or greater than the approved endowment payout (currently 4.6 percent) over the long term. Actual returns in any given year may vary from this amount.

Note 11 - Relationship with the Tricounties

The counties of Macomb, Oakland, and Wayne, Michigan established Art Institute Authorities (the "Authorities") pursuant to the Public Act 296 of 2010, which allows for the continuing support of art institute services for the students, residents, and visitors of these counties. The Authorities entered into separate service agreements with the DIA, which provide for the continued provision of art institute services to the residents of the respective counties upon receipt of tax moneys levied by the respective Authorities.

In August 2012, the voters of the respective counties approved the levies of the tax on real and personal property for a period of 10 years. The millage rate approved was 0.2 mills (20 cents per \$1,000 of taxable value). In March 2020, the millage was renewed for another 10 years through 2032 at the previously approved rate of 0.2 mills. The DIA recognizes revenue when millage proceeds are received from the counties.

All agreements are based on providing services over a calendar year. Proceeds from the millage are forwarded to the DIA as received by the counties. For the years ended June 30, 2024 and 2023, the DIA has recognized approximately \$35.6 million and \$26.4 million, respectively, in tricounty support.

Note 12 - Investment Income

The DIA generally invests operating cash in excess of daily requirements and board-designated and donor-restricted funds in investments with maturities of 60 months or less. Endowment funds, whether held in perpetuity by donor restriction or by board designation, are invested for the long term on a pooled concept.

Investment income is composed of the following for the years ended June 30, 2024 and 2023:

	2024	2023
Interest and dividends	\$ 9,171,588	\$ 6,349,258
Net realized and unrealized gains	56,670,799	41,701,570
Investment management fees	(4,090,176)	(4,005,215)
Total	\$ 61,752,211	\$ 44,045,613

Note 13 - Beneficial Interests

The DIA is the recipient of substantial gifts from the investment of the Robert H. Tannahill Trust (the "Tannahill Trust"). The Robert H. Tannahill Foundation Committee is instructed to allocate 50 percent of its annual income to the DIA for the acquisition of art objects in certain specified categories. The market value of one-half of the Tannahill Trust at June 30, 2024 and 2023 was approximately \$28.7 million and \$26.9 million, respectively. The beneficial interest in the trust has not been recorded on the Museum's statement of financial position because the trustees had the power to change the beneficiaries. In 2016, the Tannahill Trust transferred 100 percent of the trust principal to the Community Foundation for Southeast Michigan (CFSEM) to hold and manage the fund. The fund is subject to variance power maintained by CFSEM. The fund is invested as a component fund of CFSEM. Income earned is available to be distributed to the DIA at the discretion of CFSEM. Earnings distributions totaled \$1,550,000 in 2024 and 2023 and are recorded on the statement of activities and changes in net assets under other changes in net assets as contributions received for art acquisitions. The cash received from the Tannahill Trust is included in restricted cash on the statement of financial position.

Note 13 - Beneficial Interests (Continued)

The DIA is an income beneficiary of an endowment fund (the "Fund") held and managed by CFSEM for funds donated by outside donors for the benefit of the Museum. The total market value of the Fund at June 30, 2024 and 2023 was approximately \$26.8 million and \$23.1 million, respectively. The beneficial interest in these funds has not been recorded on the Museum's statement of financial position because CFSEM maintains variance power over the funds. New gifts to the Fund are largely attributable to the DIA's participation in CFSEM fundraising initiatives. The Fund is invested as a component fund of CFSEM. Income earned is available to be distributed to the DIA at the discretion of CFSEM. Starting on July 1, 2013, the DIA requested and CFSEM approved the suspension of the payout from the Fund for operating purposes. This measure was taken to help build the endowment fund. Earnings distributions to the DIA for specific operating programs are \$35,811 and \$297,466 for the years ended June 30, 2024 and 2023, respectively.

In addition, certain funds donated by outside donors for the benefit of the DIA are held and managed by the Ann Arbor Area Community Foundation (AAACF). The fair market value of these funds was approximately \$413,000 and \$380,000 at June 30, 2024 and 2023, respectively. The beneficial interest in these funds has not been recorded on the Museum's statement of financial position because AAACF maintains variance power over the funds. Earnings are available for distribution to the DIA for operations at the discretion of AAACF. Earnings distributions to the DIA operations were \$15,473 and \$14,943 for the years ended June 30, 2024 and 2023, respectively.

Note 14 - Defined Contribution Plan

The DIA sponsors a 401(k) plan for substantially all employees. The plan provides for the DIA to make a safe harbor nonelective contribution of 3 percent of the salary of eligible employees and matches 100 percent of the employees' elective deferral contributions up to 2 percent of the employees' salaries. The DIA's contributions to the plan totaled \$1.0 and \$0.9 million for the years ended June 30, 2024 and 2023, respectively.

Note 15 - Leases

The DIA is obligated under an operating lease for storage space, expiring through 2028, which includes a five-year period renewal option. During 2024 and 2023, the right-of-use asset and related lease liability have been calculated using a discount rate of 3.59 percent.

Note 15 - Leases (Continued)

Future minimum annual commitments under the operating lease are as follows:

Years Ending June 30	Amount
2025	\$ 331,017
2026	340,360
2027	349,006
2028	358,470
2029	386,240
Thereafter	<u>1,595,614</u>
Total	3,360,707
Less amount representing interest	<u>508,800</u>
Present value of net minimum lease payments	2,851,907
Less current obligations	<u>232,411</u>
Long-term obligations under leases	<u><u>\$ 2,619,496</u></u>

Expenses recognized under the lease for the year ended June 30, 2024 consist of the following:

	<u>2024</u>	<u>2023</u>
Lease cost:		
Operating lease cost	\$ 373,636	\$ 62,273
Short-term lease cost	<u>47,538</u>	<u>117,000</u>
Total lease cost	<u><u>\$ 421,174</u></u>	<u><u>\$ 179,273</u></u>
Other information:		
Cash paid for amounts included in the measurement of lease liability - Operating cash flows from operating lease	\$ 322,195	\$ 53,457
Right-of-use asset obtained in exchange for new operating lease liability	-	3,102,429
Remaining lease term (months) - Operating lease	106	118

Note 16 - Liquidity and Availability of Financial Resources

The DIA structures its financial assets to be available to support forecasted expenditures and other obligations as they become due. In addition, provisions are made for unanticipated liquidity needs.

The DIA's endowment funds consist of the following as of June 30:

	<u>2024</u>	<u>2023</u>
Board-designated endowments	\$ 242,720,358	\$ 203,297,854
Donor-restricted endowments	<u>224,171,042</u>	<u>192,553,455</u>
Total	<u><u>\$ 466,891,400</u></u>	<u><u>\$ 395,851,309</u></u>

June 30, 2024 and 2023

Note 16 - Liquidity and Availability of Financial Resources (Continued)

Income generated from donor-restricted endowments is restricted to the stated purpose, which includes support of operations, programming, art acquisitions, and other special purpose restrictions.

As described in Note 10, the DIA has adopted a spending policy for endowment assets that attempts to provide a steady stream of funding to programs supported by endowment funds. The current approved annual payout is 4.6 percent. For the fiscal years ended June 30, 2024 and 2023, the Board approved suspension of the payout on operating endowments, as current liquidity needs for operations are being met without the annual payout. Should liquidity needs change, the Board has the authority to reinstate the annual payout on the operating endowments.

Both the board-designated endowments and donor-restricted endowments contain investments with lockup provisions that would reduce the total investments that could be made available (see Note 5 for disclosures about investments).

Additionally, as described in Note 13, the DIA is an income beneficiary of endowment funds held by the Community Foundation for Southeast Michigan. While the operating payout has been suspended from CFSEM, the suspended amount could be made available, if necessary.

The DIA has restricted cash included in current assets that is not available for use on operating expenditures. The remaining current assets are available for use on operating expenditures.