Detroit Institute of Arts

Financial Report

June 30, 2018

Contents

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Independent Auditor's Report

To the Board of Directors
Detroit Institute of Arts

We have audited the accompanying financial statements of Detroit Institute of Arts, which comprise the statement of financial position as of June 30, 2018 and 2017 and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Detroit Institute of Arts as of June 30, 2018 and 2017 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Plante & Moran, PLLC

October 25, 2018

Statement of Financial Position

June 30, 2018 and 2017

	2018	2017
Assets		
Current Assets		
Cash and short-term investments	$ 37,646,033	$ 30,017,830
Receivables - Net:		
Accounts	2,760,817	2,291,744
Pledges (Note 4)	2,863,470	2,673,207
Grand Bargain pledges (Note 5)	3,707,600	3,612,650
Inventories	489,960	352,316
Prepaid expenses	287,067	996,136
Total current assets	47,754,947	39,943,883
Investments (Note 9)	261,237,012	232,283,785
Long-term Receivables - Net		
Pledges - Less current portion (Note 4)	13,249,951	10,441,954
Grand Bargain pledges - Less current portion (Note 5)	25,918,939	29,640,798
Cash for Restricted Purposes	-	1,000,000
Fixed Assets - Net (Note 10)	24,192,438	21,711,324
Total assets	**$ 372,353,287**	**$ 335,021,744**
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	$ 1,840,542	$ 1,940,837
Accrued payroll and other employee benefits	2,338,922	2,315,780
Deferred revenue	12,714,919	12,247,825
Due to Foundation for Detroit's Future (Note 11)	375,000	375,000
Total current liabilities	17,269,383	16,879,442
Due to Foundation for Detroit's Future - Less current portion (Note 11)	4,335,414	4,562,295
Pension Obligation (Note 12)	(564,957)	3,615,424
Postretirement Health Care Obligation (Note 12)	3,126,705	3,770,270
Total liabilities	24,166,545	28,827,431
Net Assets		
Unrestricted:		
Undesignated	14,871,698	7,427,424
Board designated (Note 15)	157,101,609	139,203,724
Temporarily restricted (Note 15)	82,063,592	75,909,284
Permanently restricted (Note 8)	94,149,843	83,653,881
Total net assets	348,186,742	306,194,313
Total liabilities and net assets	**$ 372,353,287**	**$ 335,021,744**

See notes to financial statements.

Detroit Institute of Arts

Statement of Activities and Changes in Net Assets

Years Ended June 30, 2018 and 2017

	2018				2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenue, Gains, and Other Support								
Tri-county support (Note 3)	$ 25,203,441	$ -	$ -	$ 25,203,441	$ 23,525,758	$ -	$ -	$ 23,525,758
Membership and development	11,318,977	2,984,498	10,360,281	24,663,756	11,426,444	1,704,607	9,321,355	22,452,406
Program and operational activities	6,340,852	601,302	-	6,942,154	4,788,378	1,124,832	-	5,913,210
Investment income (Note 6)	12,862,343	4,543,876	-	17,406,219	15,144,406	5,170,289	-	20,314,695
Net assets released from restrictions	4,639,712	(4,639,712)	-	-	3,677,619	(3,677,619)	-	-
Total revenue, gains, and other support	60,365,325	3,489,964	10,360,281	74,215,570	58,562,605	4,322,109	9,321,355	72,206,069
Operating Expenses								
Program and operational activities	28,620,921	-	-	28,620,921	26,532,790	-	-	26,532,790
Membership and development	3,400,434	-	-	3,400,434	3,511,019	-	-	3,511,019
Supporting services	5,779,742	-	-	5,779,742	7,433,286	-	-	7,433,286
Total operating expenses	37,801,097	-	-	37,801,097	37,477,095	-	-	37,477,095
Changes in Net Assets from Operations	22,564,228	3,489,964	10,360,281	36,414,473	21,085,510	4,322,109	9,321,355	34,728,974
Other Changes in Net Assets								
Contributions received for art acquisitions	-	45,781	-	45,781	-	31,446	-	31,446
Investment return earmarked for art acquisitions (Note 6)	37,897	5,220,573	-	5,258,470	322,740	5,589,814	-	5,912,554
Purchases of works of art	(3,724,370)	-	-	(3,724,370)	(2,643,455)	-	-	(2,643,455)
Proceeds from the sale of deaccessioned art	-	171,565	-	171,565	-	-	-	-
Net assets released from restrictions to fund art acquisitions	3,373,204	(3,373,204)	-	-	2,643,455	(2,643,455)	-	-
Change in pension plan obligation (Note 12)	3,351,009	-	-	3,351,009	4,812,265	-	-	4,812,265
Change in postretirement healthcare obligation (Note 12)	475,501	-	-	475,501	242,515	-	-	242,515
Total other changes in net assets	3,513,241	2,064,715	-	5,577,956	5,377,520	2,977,805	-	8,355,325
Increase in Net Assets - Before transfers	26,077,469	5,554,679	10,360,281	41,992,429	26,463,030	7,299,914	9,321,355	43,084,299
Transfers	(735,310)	599,629	135,681	-	-	-	-	-
Total Changes in Net Assets	25,342,159	6,154,308	10,495,962	41,992,429	26,463,030	7,299,914	9,321,355	43,084,299
Net Assets - Beginning of year	146,631,148	75,909,284	83,653,881	306,194,313	120,168,118	68,609,370	74,332,526	263,110,014
Net Assets - End of year	**$ 171,973,307**	**$ 82,063,592**	**$ 94,149,843**	**$ 348,186,742**	**$ 146,631,148**	**$ 75,909,284**	**$ 83,653,881**	**$ 306,194,313**

See notes to financial statements.

Statement of Cash Flows

Years Ended June 30, 2018 and 2017

	2018	2017
Cash Flows from Operating Activities		
Change in net assets	$ 41,992,429	$ 43,084,299
Adjustments to reconcile change in net assets to net cash and short-term investments provided by operating activities:		
Depreciation	856,781	731,902
Amortization on Grand Bargain obligation	148,119	154,727
Amortization on pledge discounts	(677,709)	(1,144,399)
Net realized and unrealized gains on long-term investments	(17,644,479)	(20,973,958)
Contributions restricted for long-term purposes	(13,165,592)	(12,274,615)
Net periodic benefit cost pension and postretirement medical benefits and related settlements	279,052	1,724,789
Change in pension obligation	(3,351,009)	(4,812,265)
Change in postretirement medical benefit obligation	(475,501)	(242,515)
Acquisitions of art	3,724,370	2,643,455
Changes in operating assets and liabilities which provided (used) cash:		
Accounts and pledges receivable	3,256,351	3,006,160
Inventories	(137,644)	(20,456)
Prepaid expenses	709,069	(206,438)
Accounts payable and accrued expenses	(100,295)	435,738
Deferred revenue	467,094	68,982
Accrued payroll and other liabilities	23,141	(4,257)
Unfunded pension obligation	(1,200,000)	(4,700,000)
Unfunded postretirement medical benefit obligation	(76,488)	(97,482)
Net cash and short-term investments provided by operating activities	14,627,689	7,373,667
Cash Flows from Investing Activities		
Purchase of fixed assets	(3,337,893)	(3,230,446)
Acquisition of art objects	(3,724,370)	(2,643,455)
Purchase of investments	(134,991,437)	(344,918,742)
Proceeds from sale of investments	123,667,512	321,398,222
Net cash and short-term investments used in investing activities	(18,386,188)	(29,394,421)
Cash Flows from Financing Activities		
Proceeds from contributions restricted for long-term purposes	6,473,002	8,061,253
Payments to Foundation for Detroit's Future	(375,000)	(375,000)
Payments received on Grand Bargain pledges receivable	4,288,700	6,500,099
Net cash and short-term investments provided by financing activities	10,386,702	14,186,352
Net Increase (Decrease) in Cash and Short-term Investments	6,628,203	(7,834,402)
Cash and Short-term Investments - Beginning of year	31,017,830	38,852,232
Cash and Short-term Investments - End of year	**$ 37,646,033**	**$ 31,017,830**
Statement of Financial Position Classification of Cash and Short-term Investments		
Cash and short-term investments	$ 37,646,033	$ 30,017,830
Cash for restricted purposes	-	1,000,000
Total cash and short-term investments	**$ 37,646,033**	**$ 31,017,830**

See notes to financial statements.

Note 1 - Nature of Business

Detroit Institute of Arts (the "DIA" or the "Museum") is a not-for-profit corporation exempt from income tax under Section 501(c)(3) of the Internal Revenue Code (IRC) and classified as a publicly supported organization under IRC Sections 509(a)(1) and 170(b)(1)(A)(vi). The DIA's purpose is to:

- Serve the public through the collection, conservation, exhibition, and interpretation of art from a broad range of cultures and to expand understanding of these diverse visual forms of creative expression for the enjoyment and appreciation of the widest possible array of audiences
- Solicit, receive, and administer funds, works of art, and other property
- Engage in other activities not prohibited by the laws of the State of Michigan (the "State") in accordance with all powers under the provisions of the Non-profit Corporation Act (Act 162 of the Public Acts of 1982)

Note 2 - Significant Accounting Policies

Basis of Presentation

The financial statements of the Museum have been prepared on the basis of generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from those estimates.

Cash and Short-term Investments

Cash and short-term investments consist of cash and money market funds, excluding amounts held temporarily in the long-term investment portfolio. In 2017, the DIA had restricted cash, as required by the Grand Bargain agreement.

Accounts Receivable

Receivables include amounts due from other museums for costs associated with the loan of works of art, such as crating and shipping; amounts due from agencies for grants awarded and funds to be provided as reimbursement for expenses incurred; and amounts due from tri-counties. See Note 3 for millage revenue accounting policy. Management deems the nonmillage accounts receivable to be fully collectible.

Pledges Receivable

Pledges are unconditional promises to give and are recognized as membership and development revenue discounted to their present value at the end of each reporting period.

The reserve for doubtful accounts is based upon past history and a review of current balances. Pledges receivable are charged off when it is determined that amounts will not be collected. Conditional contributions are recognized as revenue when the conditions on which they depend have been substantially met.

Inventories

Inventories are stated at the lower of cost or net realizable value. Cost of sales is recorded using average cost.

Prepaid Expenses

Prepaid expenses include expenditures for insurance, maintenance contracts, and expenditures made in connection with the development of future programs. The expense is recorded in the period(s) applicable to the related costs.

Note 2 - Significant Accounting Policies (Continued)

Investments

Investments are recorded at fair market value, as described in Note 9. The estimated fair market value of certain alternative investments is provided by external investment managers. Management reviews and evaluates the values provided by the investment managers and agrees with the valuation methods and significant assumptions used in determining fair value of the nonmarketable alternative investments. Because alternative investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ significantly from the value that would have been used had a ready market for these securities existed.

Fixed Assets

Fixed assets are recorded at cost. Donations of property and equipment are recorded as contributions at their estimated fair value at the date of the gift. The straight-line method is used for computing depreciation and amortization. Assets are depreciated over their estimated useful lives. Costs of maintenance and repairs are charged to expense when incurred.

Gifts of long-lived assets, such as land, buildings, or equipment, are reported as unrestricted support and are excluded from the excess of revenue over expenses, unless explicit donor stipulations specify how the donated asset must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets must be maintained; expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

	Depreciable Life - Years
Buildings and improvements	10-20
Parking facilities	20
Furniture and equipment	5-7
Software	3

Deferred Revenue

The DIA receives monies for which goods or services will be provided in future periods. Such receipts include proceeds from the tri-county art services agreement (see Note 3), payments for gift cards, and deposits for future events. Revenue is recorded in the period(s) in which the goods or services are provided.

Classification of Net Assets

In accordance with U.S. generally accepted accounting principles for not-for-profit organizations, the Museum’s resources are classified for accounting and reporting purposes into net asset categories based on the existence of donor-imposed restrictions. The net assets of the Museum are reported in three categories as follows:

Unrestricted net assets are not restricted by donors, or the donor-imposed restrictions have expired or been fulfilled by the DIA. Under this category are three subcategories of unrestricted net assets: (1) undesignated; (2) board designated, where the entire balance can be spent for operating purposes, as directed by the board of directors of the DIA (the "Board"); and (3) board-designated endowment, where only the income, not the principal, is spent for operating purposes, as directed by the Board.

Note 2 - Significant Accounting Policies (Continued)

Temporarily restricted net assets contain donor-imposed restrictions that permit the DIA to use or expend the assets as specified. The restrictions are satisfied either by the passage of time or by actions of the DIA. Under this category are two subcategories of temporarily restricted net assets: (1) donor restricted, where the entire balance in the fund can be spent for the purpose(s) specified by the donor and (2) donor-restricted endowment, which represents the accumulated earnings from the permanently restricted endowments that are to be spent for the purpose(s) specified by the donor or not yet appropriated for expenditure.

Permanently restricted net assets are endowments that must be held in perpetuity in accordance with donor restrictions. Earnings on endowment assets are classified as temporarily restricted until such time as the related donor restrictions have been met, if applicable, and the funds have been appropriated for expenditure by the governing board. Types of restrictions include art acquisitions, programs for learning and interpretation, curatorial and conservation, and operations.

Revenue

Contributions, including cash and in-kind contributions, are generally recorded as revenue in the period in which they are received. For unconditional promises to give, revenue is recorded as membership and development revenue in the year such promises are made. Membership dues are considered contribution revenue and are recorded when received. Other revenue related to food service, gift shop sales, admissions, and special event ticket sales are classified as program and operational activities when earned. See Note 3 for the millage revenue accounting policy.

Contributed Goods and Services

Contributed goods and services are recorded as revenue and expenditures in the period of receipt at fair value.

Museum Collections

In conformity with allowable museum financial statement presentation practice, the value of the art collection is excluded from the statement of financial position, and, as such, purchases for the collection are recorded as expenditures for the acquisition of art objects on the statement of activities and changes in net assets in the year in which the objects are acquired.

Such art is accessioned to the permanent collection of the Museum upon approval of the Board. The works of art are held in charitable trust for educational, research, and curatorial purposes. Each of the items is catalogued, preserved, and cared for, and activities verifying their existence and assessing their condition are performed annually. Sales of works of art are subject to a policy that requires proceeds from their sales be used to acquire other items for the collection. Contributed works of art are not reflected in the financial statements. The donor-stated value of contributed works of art totaled approximately $1.7 million and $0.8 million (unaudited) for the years ended June 30, 2018 and 2017, respectively.

Functional Allocation of Expenses

The costs to provide the Museum’s various programs and other activities have been summarized on a functional basis in the statement of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The allocation of expenses is based on management estimates, and although the allocation methods are considered reasonable, other methods could be used that would produce different results.

Advertising is charged to expense when incurred and amounted to approximately $1.5 million and $1.1 million for the years ended June 30, 2018 and 2017, respectively.

Note 2 - Significant Accounting Policies (Continued)

The Grand Bargain

On December 10, 2014, the DIA entered into various agreements to effectuate what is commonly referred to as the Grand Bargain Agreement (the "Grand Bargain"). As a result of the Grand Bargain, the City of Detroit, Michigan (the "City") conveyed all of its rights, title, and interest in the Museum and the Museum's assets (defined as the Museum's art collection, operating assets, buildings, parking lots and structures, and any other assets that are used primarily in operating or servicing the Museum) free and clear of all security interests, liens, encumbrances, claims, and interest of the City and its creditors to the DIA in exchange for fair value consideration. Under the Grand Bargain, the City received (1) the settlement of any dispute regarding the ownership of the Museum and the Museum's assets, (2) $816 million in funding for the payment of pension claims, and (3) the commitment of the DIA to hold the Museum's assets in perpetual charitable trust and to operate the Museum primarily for the benefit of the residents of the City, the tri-counties, and the State of Michigan.

The $816 million in funding for the Grand Bargain was committed from the following sources:

- $100 million from the DIA and its direct funders, indirect funders, and special foundation funders to be paid to the City through the Foundation for Detroit's Future (FDF)
- $366 million from third-party foundation funders, to be paid to the City through FDF
- $350 million from the State of Michigan, paid directly to the City

The Grand Bargain included an option for the funders to retire their portion of the obligation early at a discount of 6.75 percent. See Note 11 for more information on the Museum's obligation to FDF. See Note 5 for more information about pledges receivable from donors related to the Grand Bargain.

Reclassifications

Grand Bargain contributions totaling $1,499,653 for the year ended June 30, 2017, which were previously reported within other changes in net assets on the statement of activities and changes in net assets, have been reclassified to membership and development revenue to conform to the 2018 presentation. Amortization on the Grand Bargain obligation totaling $154,727 for the year ended June 30, 2017, which was previously reported within other changes in net assets on the statement of activities and changes in net assets, has been reclassified to membership and development expenses to conform to the 2018 presentation. The effect of these reclassifications is an increase in unrestricted changes in net assets from operations and a decrease in total unrestricted other changes in net assets of $1,344,926. The reclassifications had no effect on the total changes in unrestricted net assets.

Upcoming Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which will supersede the current revenue recognition requirements in Topic 605, *Revenue Recognition*. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The new guidance will be effective for the DIA's year ending June 30, 2020. The ASU permits application of the new revenue recognition guidance to be applied using one of two retrospective application methods. Management is currently evaluating which application will be used. The Museum expects the new standard could have a significant impact on the recognition of revenue from the tri-counties.

Note 2 - Significant Accounting Policies (Continued)

In June 2018, the FASB issued ASU No. 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, which provides enhanced guidance to assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal transactions) and (2) determining whether a contribution is conditional. The accounting guidance will result in more governmental contracts being accounted for as contributions and may delay revenue recognition for certain grants and contributions that no longer meet the definition of unconditional. The new guidance will be effective for the Museum's fiscal year ending June 30, 2020 and will be applied on a modified prospective basis. The Museum expects the standard to have a significant impact on the timing of revenue recognition for the tri-county millage revenue, but has not yet determined the impact on the timing of recognition of foundation and individual grants and contributions. Under this new guidance, management expects the tri-county millage revenue will be considered unconditional contribution revenue that will be fully recognized in the financial statements when received. Management estimates that deferred revenue of approximately $12 million will be recognized in the year of implementation.

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which will supersede the current lease requirements in ASC 840. The ASU requires lessees to recognize a right-to-use asset and related lease liability for all leases, with a limited exception for short-term leases. Leases will be classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of operations. Currently, leases are classified as either capital or operating, with only capital leases recognized on the balance sheet. The reporting of lease-related expenses in the statements of operations and cash flows will be generally consistent with the current guidance. The new lease guidance will be effective for the Museum's year ending June 30, 2021 and will be applied using a modified retrospective transition method to the beginning of the earliest period presented. Upon adoption, the Museum will recognize a lease liability and corresponding right-to-use asset based on the present value of the minimum lease payments, which will be an immaterial amount. The effects on the results of operations are not expected to be significant, as recognition and measurement of expenses and cash flows for leases will be substantially the same under the new standard.

In August 2016, the FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. ASU No. 2016-14 requires significant changes to the financial reporting model of organizations that follow FASB not-for-profit rules, including changing from three classes of net assets to two classes: net assets with donor restrictions and net assets without donor restrictions. The ASU will also require changes in the way certain information is aggregated and reported by the Museum, including required disclosures about the liquidity and availability of resources. The new standard is effective for the Museum's year ending June 30, 2019 and thereafter and must be applied on a retrospective basis. The Museum expects the impact of this standard will include a change in the net asset descriptions, additional disclosures regarding liquidity, and additional information on the natural classifications of the functional expenses.

Subsequent Events

The financial statements and related disclosures include evaluation of events up through and including October 25, 2018, which is the date the financial statements were available to be issued.

Note 3 - Relationship with the Tri-Counties

The Counties of Macomb, Oakland, and Wayne, Michigan established Art Institute Authorities (the "Authorities") pursuant to the Public Act 296 of 2010, which allows for the continuing support of art institute services for the students, residents, and visitors of these counties. The Authorities entered into separate service agreements with the DIA, which provide for the continued provision of art institute services to the residents of the respective counties upon receipt of tax monies levied by the respective Authorities.

In August 2012, the voters of the respective counties approved the levies of the tax on real and personal property for a period of 10 years. The millage rate approved was 0.2 mill (20 cents per $1,000 of taxable value). Based on historic payments, the DIA projects annual revenue, which is recognized monthly on a straight-line basis over the period of the agreement with each county.

All agreements are based on providing services over a calendar year. Proceeds from the millage are forwarded to the DIA, as received by the counties. For the years ended June 30, 2018 and 2017, the DIA has recognized approximately $25.2 million and $23.5 million, respectively, in service agreement revenue. The net revenue is recorded as tri-county support in the unrestricted fund. As these proceeds are received on a calendar-year basis, the balance of the estimated proceeds not recognized as revenue in the current fiscal year totaled approximately $12.5 million and $12.0 million for 2018 and 2017, respectively, and is recorded as deferred revenue. The gross outstanding receivable balance is approximately $1.5 and $1.3 million as of June 30, 2018 and 2017, respectively. Based on the consistency of collections in prior years, there is no reserve for doubtful accounts receivable at June 30, 2018. The reserve for doubtful accounts receivable at June 30, 2017 was $80,700. The reserves are based on historic and actual collection activity.

Note 4 - Pledges Receivable

Pledges receivable at June 30 are as follows:

	2018	2017
Gross promises to give	$ 19,108,434	$ 14,728,257
Less allowance for uncollectible pledges	(980,000)	(870,000)
Present value adjustment (1.27% - 2.61%)	(2,015,013)	(743,096)
Net pledges receivable	$ 16,113,421	$ 13,115,161
Amounts due in:		
Less than one year	$ 2,863,470	$ 2,673,207
One to five years	9,801,153	8,174,700
More than five years	6,443,811	3,880,350
Total	$ 19,108,434	$ 14,728,257

In addition, the DIA has obtained, but not recognized, approximately $1.3 million and $2.5 million in pledges at June 30, 2018 and 2017, respectively, which depend on the occurrence of specified future and uncertain events to bind the donor. These pledges will be recognized as the conditions are met.

Note 5 - Grand Bargain Pledges

The DIA's board of directors passed a resolution in the year ended June 30, 2016 to extinguish the Grand Bargain obligation by electing to prepay a majority of the balance in lieu of paying over 20 years. This resolution released the remaining pledges from donor restriction as the donor-restricted purpose of paying the obligation has been met. Subsequent to the payoff, the Board passed a resolution to allocate the remaining Grand Bargain pledges to the board-designated endowment.

Note 5 - Grand Bargain Pledges (Continued)

Grand bargain pledges receivable at June 30 are as follows:

	2018	2017
Gross promises to give	$ 35,838,350	$ 40,127,050
Less allowance for uncollectible pledges	(443,000)	(483,000)
Present value adjustment (1.12% - 3.07%)	(5,768,811)	(6,390,602)
Total	$ 29,626,539	$ 33,253,448
Amounts due in:		
Less than one year	$ 3,707,600	$ 3,612,650
One to five years	15,013,250	16,322,000
More than five years	17,117,500	20,192,400
Total	$ 35,838,350	$ 40,127,050

Note 6 - Investment Income

The DIA generally invests operating cash in excess of daily requirements and board-designated and donor-restricted funds in investments with maturities of 60 months or less. Endowment funds, whether permanently designated by the donor or by board designation, are invested for the long term on a pooled concept.

Investment income is composed of the following for the years ended June 30, 2018 and 2017:

	2018	2017
Interest and dividends	$ 4,800,960	$ 5,019,393
Trust distributions (Note 7)	1,615,119	1,595,336
Net realized and unrealized gains	17,644,479	20,973,958
Investment management fees	(1,395,869)	(1,361,438)
Total	$ 22,664,689	$ 26,227,249

Note 7 - Beneficial Interests

The DIA is the recipient of substantial gifts from the investment of the Robert H. Tannahill Trust (the "Tannahill Trust"). The Robert H. Tannahill Foundation Committee is instructed to allocate 50 percent of its annual income to the DIA for the acquisition of art objects in certain specified categories. The market value of one-half of the Tannahill Trust principal at June 30, 2018 and 2017 was approximately $26.5 million. The beneficial interest in the trust has not been recorded on the Museum's statement of financial position because the trustees had the power to change the beneficiaries. In 2016, the Tannahill Trust transferred 100 percent of the trust principal to the Community Foundation for Southeast Michigan (CFSEM) to hold and manage the fund. The fund is subject to variance power maintained by CFSEM. The fund is invested as a component fund of CFSEM. Income earned is available to be distributed to the DIA at the discretion of CFSEM. Earnings distributions totaled $1,475,000 and $1,450,000 in 2018 and 2017, respectively, and are recorded on the statement of activities and changes in net assets under other changes in net assets, investment return on funds earmarked for art acquisitions.

Note 7 - Beneficial Interests (Continued)

The DIA is an income beneficiary of an endowment fund (the "Fund") held and managed by the Community Foundation for Southeast Michigan for funds donated by outside donors for the benefit of the Museum. The total market value of the Fund at June 30, 2018 and 2017 was approximately $16.0 million and $14.1 million, respectively. The beneficial interest in these funds has not been recorded on the Museum's statement of financial position because CFSEM maintains variance power over the funds. New gifts to the Fund are largely attributable to the DIA's participation in CFSEM fundraising initiatives. The Fund is invested as a component fund of CFSEM. Income earned is available to be distributed to the DIA at the discretion of CFSEM. Starting on July 1, 2013, the DIA requested and CFSEM approved the suspension of the payout from the Fund for operating purposes. This measure was taken to help build the endowment fund. Earnings distributions to the DIA for nonoperating purposes are $126,988 and $132,415 for the years ended June 30, 2018 and 2017, respectively.

In addition, certain funds donated by outside donors for the benefit of the DIA are held and managed by the Ann Arbor Area Community Foundation (AAACF). The fair market value of these funds was approximately $300,000 at both June 30, 2018 and 2017. The beneficial interest in these funds has not been recorded on the Museum's statement of financial position because AAACF maintains variance power over the funds. Earnings are available for distribution to the DIA for operations at the discretion of AAACF. Earnings distributions to the DIA operations were $13,131 and $12,921 for the years ended June 30, 2018 and 2017, respectively.

Note 8 - Donor-restricted and Board-designated Endowments

The DIA's endowment consists of approximately 100 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. Net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The DIA has interpreted the Michigan Prudent Management of Institutional Funds Act (MPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the DIA classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the DIA in a manner consistent with the standard of prudence prescribed by MPMIFA. In accordance with MPMIFA, the DIA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of the DIA and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the DIA
- The investment policies of the DIA

Note 8 - Donor-restricted and Board-designated Endowments (Continued)

	Endowment Net Asset Composition by Type of Fund as of June 30, 2018			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	$ -	$ 38,091,041	$ 94,149,843	$ 132,240,884
Board-designated endowment funds	108,488,353	-	-	108,488,353
Total funds	$ 108,488,353	$ 38,091,041	$ 94,149,843	$ 240,729,237

	Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2018			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets - Beginning of year	$ 97,757,029	$ 34,275,287	$ 83,653,881	$ 215,686,197
Investment return:				
Investment income	2,055,114	1,166,010	-	3,221,124
Net appreciation (realized and unrealized)	7,918,974	4,492,989	-	12,411,963
Total investment gain	9,974,088	5,658,999	-	15,633,087
Appropriation of endowment assets for expenditure	(442,543)	(2,377,640)	-	(2,820,183)
Other changes:				
Transfers	(735,310)	534,395	135,681	(65,234)
Contributions	-	-	10,360,281	10,360,281
Board resolution to designate unrestricted bequests	1,935,089	-	-	1,935,089
Endowment net assets - End of year	$ 108,488,353	$ 38,091,041	$ 94,149,843	$ 240,729,237

	Endowment Net Asset Composition by Type of Fund as of June 30, 2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	$ -	$ 34,275,287	$ 83,653,881	$ 117,929,168
Board-designated endowment funds	97,757,029	-	-	97,757,029
Total funds	$ 97,757,029	$ 34,275,287	$ 83,653,881	$ 215,686,197

Note 8 - Donor-restricted and Board-designated Endowments (Continued)

	Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets - Beginning of year	$ 83,240,984	$ 30,475,435	$ 74,332,526	$ 188,048,945
Investment return:				
Investment income	1,751,858	876,417	-	2,628,275
Net appreciation (realized and unrealized)	10,182,165	5,093,915	-	15,276,080
Total investment gain	11,934,023	5,970,332	-	17,904,355
Appropriation of endowment assets for expenditure	(614,617)	(2,170,913)	-	(2,785,530)
Other changes:				
Reinvestment of appropriation of endowment assets to the endowment fund per donor instructions	-	433	18,967	19,400
Contributions	-	-	9,302,388	9,302,388
Board resolution to designate unrestricted bequests	3,196,639	-	-	3,196,639
Endowment net assets - End of year	$ 97,757,029	$ 34,275,287	$ 83,653,881	$ 215,686,197

Permanently restricted endowment net assets include pledges receivable of $13.8 million and $9.5 million as of June 30, 2018 and 2017, respectively.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or MPMIFA requires the DIA to retain as a fund of perpetual duration. As of June 30, 2018 and 2017, there were no funds with deficiencies.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the DIA relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The DIA targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The DIA has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the DIA must hold in perpetuity or for a donor-specified period(s), as well as board-designated funds. Under this policy, as approved by the Board, the endowment assets are invested in a manner that is intended to produce a real return, net of inflation and investment management costs, that is equal to or greater than the approved endowment payout (currently 4.6 percent) over the long term. Actual returns in any given year may vary from this amount.

Note 8 - Donor-restricted and Board-designated Endowments (Continued)

The DIA is to record the annual income on endowments as temporarily restricted and appropriated for expenditure upon meeting donor stipulations, if any. In establishing this policy, the DIA considered the long-term expected return on its endowment. Accordingly, over the long term, the DIA expects the current spending policy to allow its endowment to grow at an average annual rate of 2 to 3 percent. This is consistent with the organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment returns in excess of inflation.

Note 9 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following tables present information about the DIA's assets measured at fair value on a recurring basis at June 30, 2018 and 2017 and the valuation techniques used by the DIA to determine those fair values.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the DIA has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves, that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The DIA's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

Management believes the investment portfolio is sufficiently liquid to meet the DIA's needs. As of June 30, 2018, 26.7 percent of the fair value of the investments was available for withdrawal on a daily basis, 26.1 percent on a monthly basis, 20.5 percent on a quarterly basis, 4.2 percent on a semiannual basis, 4.7 percent on an annual basis, and 17.8 percent in greater than one year.

Note 9 - Fair Value Measurements (Continued)

	Assets Measured at Fair Value on a Recurring Basis at June 30, 2018		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Net Asset Value	Balance at June 30, 2018
Cash and short-term investments - Money market funds	$ 15,650,640	$ -	$ 15,650,640
Investments:			
Money market funds	2,721,208	-	2,721,208
Mutual funds:			
Debt securities	14,823,427	-	14,823,427
International equities	11,577,625	-	11,577,625
Domestic equities	42,135,651	-	42,135,651
Alternative investments:			
Common trust	-	33,617,000	33,617,000
Hedge funds	-	53,015,162	53,015,162
Partnerships	-	49,125,091	49,125,091
Foreign corporations	-	30,957,328	30,957,328
Private equity	-	2,669,416	2,669,416
Private credit	-	20,595,104	20,595,104
Total investments at fair value	71,257,911	189,979,101	261,237,012
Total assets at fair value	$ 86,908,551	$ 189,979,101	$ 276,887,652

	Assets Measured at Fair Value on a Recurring Basis at June 30, 2017		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Net Asset Value	Balance at June 30, 2017
Cash and short-term investments - Money market funds	$ 10,428,885	$ -	$ 10,428,885
Investments:			
Money market funds	7,085,853	-	7,085,853
Mutual funds:			
Debt securities	29,969,171	-	29,969,171
International equities	5,653,489	-	5,653,489
Domestic equities	41,844,332	-	41,844,332
Alternative investments:			
Common trust	-	29,906,265	29,906,265
Hedge funds	-	35,441,099	35,441,099
Partnerships	-	33,768,529	33,768,529
Foreign corporations	-	11,418,158	11,418,158
Private equity	-	872,486	872,486
Private credit	-	14,463,366	14,463,366
Total investments at fair value	84,552,845	125,869,903	210,422,748
Total assets at fair value	$ 94,981,730	$ 125,869,903	$ 220,851,633

Excluded from the total investments at fair value in the table above is $21,861,037 of pending trades at June 30, 2017.

Note 9 - Fair Value Measurements (Continued)

Investments in Entities that Calculate Net Asset Value per Share

The DIA holds shares or interests in investment companies at year end whereby the fair value of the investment held is estimated based on the net asset value per share (or its equivalent) of the investment company.

At year end, the fair value, unfunded commitments, and redemption rules of those investments are as follows:

	2018	2017	2018		
	Fair Value	Fair Value	Unfunded Commitments	Redemption Frequency, if Eligible	Redemption Notice Period
Common trust	$ 33,617,000	$ 29,906,265	$ -	Monthly	10 days - by the 22nd of the prior month
Hedge funds	53,015,162	35,441,099	-	Monthly - Annually	60 - 80 days
Partnerships	49,125,091	33,768,529	-	Weekly - Quarterly	5 - 60 days
Foreign corporations	30,957,328	11,418,158	-	Daily - Annually on Anniversary	14 - 90 days
Private equity	2,669,416	872,486	38,027,388	N/A	N/A
Private credit	20,595,104	14,463,366	31,597,183	Quarterly - N/A	60 days - N/A
Total	$ 189,979,101	$ 125,869,903	$ 69,624,571		

The common trust category includes investments in funds that pool fiduciary client assets to invest in a diversified portfolio of stocks, bonds, or other securities. The investment commingles institutional trusts to diversify investments.

The hedge funds category includes investments in funds that may be invested in a number of different strategies to provide portfolio diversification and generate positive absolute return. The purpose of these investments is to generate high returns.

The partnerships category includes investments in opportunistic investment funds that provide ownership interest in companies, to grow new business, and provide investment diversification.

The foreign corporations category includes investments in equities of smaller companies outside of the United States.

The private equity and private credit categories include investments that utilize strategies designed to take advantage of market dislocations or opportunistic investment solutions. These investments are evaluated based on their expected risk and return profile, strength of management, mechanism for exit, and adequacy of liquidity.

Note 10 - Fixed Assets

Fixed assets consist of the following as of June 30:

	2018	2017
Land	$ 2,667,703	$ 2,667,703
Building and improvements	18,790,641	17,503,631
Parking facilities	2,987,435	2,596,202
Construction in progress	1,643,588	762,052
Furniture and equipment	2,201,321	1,423,205
Software	577,767	577,767
Total cost	28,868,455	25,530,560
Accumulated depreciation and amortization	4,676,017	3,819,236
Net property and equipment	$ 24,192,438	$ 21,711,324

Total depreciation expense for the years ended June 30, 2018 and 2017 was approximately $0.9 million and $0.7 million, respectively.

Note 11 - Due to Foundation for Detroit's Future

Pursuant to the Grand Bargain agreement on December 10, 2014, the DIA committed to paying $100 million to FDF for the benefit of the City's pension plan. A payment of $5 million was made in December 2014. The DIA's board of directors resolved to retire the majority of the remaining obligation on June 30, 2016. As a result, the DIA received a 6.75 percent discount for early payment, as provided in the agreement. The balance of the obligation will be paid over a 20-year period by payments from two donors who promised funds directly to FDF. These pledges are not recorded on the DIA's statement of financial position as they reside on the records of FDF. The funds are recognized as contribution revenue and relief of the obligation to FDF as payments are made to FDF by the donors.

The obligation to FDF consists of the following:

	Gross	Discount (3%)	Net
Balance as of July 1, 2016	$ 6,750,000	$ (1,592,432)	$ 5,157,568
Amortization of 3% discount	-	154,727	154,727
Payment made June 2017	(375,000)	-	(375,000)
Balance as of July 1, 2017	6,375,000	(1,437,705)	4,937,295
Amortization of 3% discount	-	148,119	148,119
Payment made June 2018	(375,000)	-	(375,000)
Balance as of June 30, 2018	$ 6,000,000	$ (1,289,586)	$ 4,710,414

The aggregate schedule of maturities due to FDF is summarized below:

2019	$ 375,000
2020	375,000
2021	375,000
2022	375,000
2023	375,000
2024 and thereafter	4,125,000
Total	$ 6,000,000

Note 12 - Pension and OPEB

The DIA has a defined benefit pension plan (the "Plan") covering substantially all of its employees who were hired before July 1, 2009. The benefits are based on years of service and level of compensation. Effective July 1, 2009, the Plan was amended to freeze accruals and to exclude employees hired on or after July 1, 2009. Vesting requirements for accrued benefits under the Plan were unchanged by the amendment. The DIA's funding policy is to contribute annually amounts sufficient to meet the benefits to be paid to participants and to satisfy minimum funding requirements, as required by the Employee Retirement Income Security Act of 1974, as amended (ERISA). The DIA has met the ERISA minimum funding requirements for the years ended June 30, 2018 and 2017.

In addition to the pension plan, the DIA sponsors a postretirement medical benefits plan (OPEB) for eligible retirees and their spouses. As of January 1, 2011, the OPEB plan was amended to replace the post-65 retiree medical and dental benefits with a stipend payment, which reimburses eligible retirees for qualified expenses associated with the purchase of qualified medical benefits. The amount of the stipend will be up to $150 per month for each eligible retiree and up to $300 per month for married couples. Employees who are eligible to retire before the age of 65 and are at least 60 years of age will have retiree medical benefits provided through premium-based coverage. Under this provision, the retiree pays a share of the monthly premium, which is subject to adjustment annually. The accumulated postretirement benefit obligation continues to be computed in accordance with ASC 715, *Compensation - Retirement Benefits*.

During the 2017 fiscal year, the Plan was amended and certain participants were offered a one-time voluntary option to receive a lump-sum payout of their accrued benefits from the Plan. Participants eligible for this option included those no longer employed and those who had not yet begun receiving benefit payments. Total payouts under the option were approximately $3,045,000 and were paid out during fiscal year 2017.

The following tables set forth the plans' funded status, the cost the DIA recognized in its financial statements, and other information required for disclosure at June 30, 2018 and 2017:

Obligations and Funded Status

	Pension Benefits		Other Postretirement Benefits	
	2018	2017	2018	2017
Benefit obligation	$ 36,050,777	$ 38,273,451	$ 3,126,705	$ 3,770,270
Fair value of plan assets	36,615,734	34,658,027	-	-
Overfunded (underfunded) status	$ 564,957	$ (3,615,424)	$ (3,126,705)	$ (3,770,270)

The benefit obligation above reflects the projected benefit obligation for pension benefits and the accumulated benefit obligation for other postretirement benefits. Due to the defined benefit plan being frozen as of July 1, 2009, the projected benefit obligation and the accumulated benefit obligation are the same.

Amounts recognized in the statement of financial position consist of the following:

	Pension Benefits		Other Postretirement Benefits	
	2018	2017	2018	2017
(Overfunded) unfunded pension plan obligation	$ (564,957)	$ 3,615,424	$ -	$ -
Postretirement healthcare obligation	-	-	3,126,705	3,770,270
(Overfunded) unfunded status	$ (564,957)	$ 3,615,424	$ 3,126,705	$ 3,770,270

Note 12 - Pension and OPEB (Continued)

Other changes in plan assets and benefit obligations recognized as changes in net assets consist of the following:

	Pension Benefits		Other Postretirement Benefits	
	2018	2017	2018	2017
Net actuarial gain	$ 2,408,354	$ 2,594,488	$ 768,746	$ 447,495
Amortization of prior service costs	-	-	(416,338)	(416,338)
Amortization of net loss	942,655	2,217,797	123,093	211,358
Adjustment to pension liability and postretirement healthcare obligation	$ 3,351,009	$ 4,812,285	$ 475,501	$ 242,515

The amounts included in unrestricted net assets at June 30, 2018 that have not been recognized in net periodic benefit cost include approximately $8.0 million in unrecognized actuarial losses for the Plan and prior service cost credit of $2.3 million and unrecognized actuarial losses of approximately $0.6 million for the OPEB plan. The amount expected to be recognized in net periodic benefit cost during the fiscal year ended June 30, 2019 is an actuarial loss of approximately $0.6 million for the Plan and, for the OPEB plan, the actuarial loss of approximately $0.04 million and the amortization of net prior service credit of approximately $0.4 million.

	Pension Benefits		Other Postretirement Benefits	
	2018	2017	2018	2017
Components of Net Periodic Benefit Costs				
Service costs	$ -	$ -	$ 67,552	$ 84,411
Interest costs	1,420,088	1,507,847	134,117	141,595
Expected return on plan assets	(1,992,115)	(2,021,881)	-	-
Amortization of actuarial losses	942,655	1,267,857	123,093	211,358
Amortization of prior service cost	-	-	(416,338)	(416,338)
Total	$ 370,628	$ 753,823	$ (91,576)	$ 21,026

	Pension Benefits		Other Postretirement Benefits	
	2018	2017	2018	2017
Changes in Fair Value of Plan Assets				
Fair value, beginning of year	$ 34,658,027	$ 31,601,010	$ -	$ -
Actual return on assets	2,306,536	3,041,643	-	-
Employer contributions	1,200,000	4,700,000	76,488	97,482
Benefits paid	(1,548,829)	(1,639,319)	(76,488)	(97,482)
Settlements	-	(3,045,307)	-	-
Total	$ 36,615,734	$ 34,658,027	$ -	$ -

In addition to the net periodic benefit costs above, the Museum recognized benefit costs of $949,940 related to settlements for the year ended June 30, 2017. These costs are included in operating expenses on the statement of activities and changes in net assets. There were no settlement costs recognized for the year ended June 30, 2018.

Note 12 - Pension and OPEB (Continued)

Weighted-average assumptions used to determine benefit obligations at June 30 are as follows:

	Pension Benefits		Other Postretirement Benefits	
	2018	2017	2018	2017
Discount rate	4.2%	3.8%	4.2%	3.8%
Rate of compensation increase	N/A	N/A	N/A	N/A

Weighted-average assumptions used to determine net periodic benefit cost for the years ended June 30 are as follows:

	Pension Benefits		Other Postretirement Benefits	
	2018	2017	2018	2017
Discount rate	3.8%	4.1%	3.8%	3.55%
Expected long-term rate of return on plan assets	5.9%	7%	N/A	N/A
Rate of compensation increase	N/A	N/A	N/A	N/A

For measurement purposes, a 7.84 percent and 8.00 percent annual rate of increase in healthcare costs at June 30, 2018 and 2017, respectively, was assumed, decreasing annually to the target rate of 5.00 percent for 2035 and thereafter.

Pension Plan Assets

The Plan’s primary investment goal is to achieve the actuarial required return, consistent with prudent investment management. The Plan’s asset allocation is structured to meet a long-term targeted total return that is consistent with the ongoing nature of the Plan’s liabilities.

The Plan's assets in aggregate and at the individual portfolio level are invested to ensure that total portfolio risk exposure and risk-adjusted returns meet the Plan's long-term total return goal.

The target allocation of plan assets is 35 percent domestic fixed income, 15 percent private credit, and 50 percent equity securities.

In conjunction with the Museum's investment consultants, the DIA works to develop the long-term rate-of-return assumptions used to model and determine the overall asset allocation. The consultant's asset allocation committee is responsible for determining the asset class assumptions. Forecast returns are based on a combination of historical returns, current market conditions, and the consultant's forecast for the capital markets over the next five to seven years. The consultant analyzes the historic trends of asset class index returns since inception of the asset class over various market cycles and economic conditions. The return assumption is based on historical, current, and forward-looking information. All asset class assumptions are within certain bands around the long-term historical averages. Adjustments to historical returns are based on a number of factors, including, but not limited to, current market valuations, yield, inflation, and various economic indicators.

The Plan's individual investment managers are provided specific investment guidelines under which they are to invest their assets. In general, investment managers are expected to remain fully invested. Equity and fixed-income managers are expected to invest through best execution in assets that they deem to be prudent investments.

The Plan's investment policy prohibits the use of derivatives for purposes of leverage or unrelated speculation. The policy also outlines certain securities, strategies, and investments that are ineligible for inclusion within the Plan.

Note 12 - Pension and OPEB (Continued)

The Plan's investment managers exercise full investment discretion within guidelines outlined in the Plan's investment policy. The Plan's investment managers are charged with the responsibility of managing the assets with the care, skill, and diligence that a prudent investment professional in similar circumstances would exercise. Investment practices must comply with the limitations and requirements of ERISA and applicable laws and regulations.

The fair values of the DIA's pension plan assets at June 30, 2018 by major asset classes are as follows:

	Fair Value Measurements at June 30, 2018		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Net Asset Value (NAV)	Total
Asset Classes			
Short-term investments	$ 425,355	$ -	$ 425,355
Mutual funds:			
Debt securities	20,628,002	-	20,628,002
Domestic equities	3,479,685	-	3,479,685
Partnerships	-	7,236,214	7,236,214
Foreign corporations	-	4,846,478	4,846,478
Total	$ 24,533,042	$ 12,082,692	$ 36,615,734

	Fair Value Measurements at June 30, 2017		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Net Asset Value (NAV)	Total
Asset Classes			
Short-term investments	$ 3,550,737	$ -	$ 3,550,737
Mutual funds	20,303,929	-	20,303,929
Partnerships	-	6,373,082	6,373,082
Foreign corporations	-	4,430,279	4,430,279
Total	$ 23,854,666	$ 10,803,361	$ 34,658,027

Partnerships valued at $7,236,214 have unfunded commitments of $1,625,968 as of June 30, 2018. Partnerships can be redeemed daily with an advanced redemption notice of at least 10 days. Foreign corporations valued at $4,846,478 have no unfunded commitments as of June 30, 2018. Foreign corporations can be redeemed monthly with an advanced redemption notice of at least 30 days.

The partnerships category includes investments in opportunistic investment funds that provide ownership interest in companies to grow new business and provide investment diversification. The foreign corporations category includes investments in equities of smaller companies outside of the United States.

As previously described in Note 9, fair value measurements require disclosures that provide a valuation hierarchy by major class for assets and liabilities measured at fair value and about valuation techniques and the inputs to those techniques for those assets and liabilities designated as Level 2 or Level 3.

Mutual funds are recorded at fair value using NAV based on quoted prices in active markets, such as the New York Stock Exchange or NASDAQ.

Note 12 - Pension and OPEB (Continued)

Partnerships and foreign corporations are recorded at fair value and measured using the NAV provided by the administrator of the fund, which is based on the value of the underlying assets owned by the fund, less its liabilities, and then divided by the number of shares outstanding.

Cash Flow

Contributions

The DIA does not expect to contribute to its pension plan; however, it does expect to contribute $124,115 to its other postretirement benefit plan in 2019.

Estimated Future Benefit Payments

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

Years Ending	Pension Benefits	Other Postretirement Benefits
2019	$ 1,872,135	$ 124,115
2020	1,970,266	139,923
2021	2,055,972	157,994
2022	2,101,043	166,054
2023	2,161,893	174,504
Thereafter	11,332,187	1,048,296

Note 13 - Leases

The DIA leases storage space and office equipment that expires on various dates through 2023. At June 30, 2018, minimum commitments of future payments under these arrangements are as follows:

Years Ending June 30	Amount
2019	$ 187,892
2020	178,567
2021	150,592
2022	140,400
2023	117,000
Total	$ 774,451

Total rental expense for operating leases was approximately $200,000 for the years ended June 30, 2018 and 2017.

Note 14 - Defined Contribution Plan

The DIA sponsors a 401(k) plan for substantially all employees. The plan provides for the DIA to make a safe harbor nonelective contribution of 3 percent of the salary of eligible employees and matches 100 percent of the employees' elective deferral contributions up to 2 percent of the employees' salary. The DIA's contributions to the plan totaled $0.7 million for the years ended June 30, 2018 and 2017.

Note 15 - Net Assets

At June 30, 2018 and 2017, the Museum's temporarily restricted net assets were restricted for the purposes shown below:

	2018	2017
Endowment investment income - Temporarily restricted until appropriated for expenditure	$ 38,091,041	$ 34,275,287
Operations	22,959,697	21,743,366
Art acquisitions, conservation, and curatorial	14,091,902	13,411,444
Program, capital, and other	2,356,008	2,347,938
Auxiliary and volunteer groups	2,304,871	2,518,021
Exhibitions and education	2,260,073	1,613,228
Total temporarily restricted net assets	$ 82,063,592	$ 75,909,284

At June 30, 2018 and 2017, the Museum's board-designated net assets were designated as shown below:

	2018	2017
Board-designated endowment	$ 108,488,353	$ 97,757,029
Operations	20,393,943	18,748,659
Special projects and initiatives	8,258,299	7,809,560
Capital expenditures	9,401,486	5,855,305
Gallery reinstallation	4,259,424	3,794,092
Exhibitions	5,611,812	4,239,254
Programs and other	688,292	819,825
Total board-designated net assets	$ 157,101,609	$ 139,023,724